

Lead Applicants
Seminar –

2nd call for proposals

Budapest, 9th February 2017

A stream of cooperation



Introduction and Timeframe





Agenda

| 08.00 - 09:00 | Registration of participants |
|---------------|---|
| 09.00 - 09.15 | Introduction and Timeframe |
| 09.15 - 11.00 | Specific Objectives (SOs) to be addressed |
| 11.00 - 11.30 | Coffee break |
| 11.30 - 12.00 | Eligibility |
| 12.00 - 12.15 | Main elements of the Application Form |
| 12.15 - 12.45 | Intervention logic |
| 12.45 - 14.15 | Networking lunch break |
| | |



Agenda

| 14.15 - 14.35 | Assessment |
|---------------|---|
| 14:35 - 14:50 | Practical experience from an applicant |
| 14.50 - 15.20 | Communication |
| 15.20 - 15.45 | Financial management of the project (budget planning, etc.) |
| 15.45 - 16.15 | Coffee break |
| 16.15 - 16.45 | Eligibility of expenditure |
| 16.45 - 17.00 | Wran-up and closure |



Introduction of the DTP



Innovative and socially responsible Danube Region

1.1: Improve framework conditions for innovation 1.2: Increase competences for business and social innovation



Environment and culture responsible Danube Region

2.1: Strengthen transnational water management and flood risk prevention
2.2: Foster sustainable use of natural and cultural heritage and resources
2.3: Foster the restoration and management of ecological corridors
2.4: Improve preparedness for environmental risk management



Better connected and energy responsible Danube Region

3.1: Support environmentally-friendly and safe transport systems and balanced accessibility of urban and rural areas 3.2: Improve energy security and energy efficiency



Well governed Danube Region

4.1: Improve institutional capacities to tackle major societal challenges 4.2: Support the governance and implementation of the EUSDR



Introduction of the DTP

Overall DTP budget:

| Fund | EU contribution | National co-financing | Total |
|--------|---|--|--------------------------------------|
| ERDF | 202,095,405.00 | 37,565,971.00 | 239,661,376.00 |
| IPA | 19,829,192.00 | 3,499,271.00 | 23,328,463.00 |
| ENI UA | 5,000,000.00 Planned to be availabl | 794,119.00 e at the launch of the | 5,794,119.00 2 nd CfP. |
| ENI MD | 5,000,000.00 | 794,119.00 | 5,794,119.00 |
| Total | 231,924,597.00 | 42,653,480.00 | 274,578,077.00 |





Specific Objectives (SOs) to be addressed

Programme co-funded by the European Union



SO 1.1 - Innovation

SO 1.1: Improve framework conditions for innovation



Improve the institutional and infrastructural framework conditions and policy instruments for research & innovation to ensure a broader access to knowledge for the development of new technologies and the social dimension of innovation.

SO 1.1 - Innovation

2nd Call restrictions!!!

- Commercialisation of research results and technology transfer;
- Cluster policies and transnational cluster cooperation based on smart specialisation approaches;
- ➤ Management of intellectual property rights for supporting innovation



Available funds for the 2nd Call 7,016,115.42 EUR

| ERDF | IPA | ENI |
|------------------|----------------|----------------|
| | | ENI MD |
| 5,958,680.86 EUR | 253,178.96 EUR | 402,127.80 EUR |
| | | ENI UA |
| | | 402,127.80 EUR |



SO 1.2 – Business & social innovation

SO 1.2: Increase competences for business and social innovation



Foster innovative learning systems to increase competences of employees in the business sector, to strengthen entrepreneurial culture and learning contributing to better meet social needs and the delivery of services in the general interest.

No restrictions for 2nd Call!



SO 1.2 – Business & social innovation



Topics addressed by the DTP

Projects built around the knowledge triangle of research, education and social innovation, producing knowledge through research, diffusing it through innovative learning systems, and applying it through social innovation in order to:

- ➤ Improve policy learning and development of practical solutions to better adapt human resources to technological change and market requirements
- ➤ Improved policies and practical solutions for entrepreneurial culture and learning
- ➤ Improved environment, skills and competences to advance social innovation and social services to better meet social and address new challenges
- ➤ Building capacities of public administration to better cope with innovation processes



NOT addressed by the DTP

Purely academic, soft research and networking projects not having the key constitutive elements as to allow them to translate soft activities (surveys, studies, analysis, territorial mapping, virtual cooperation, questionnaires, abstract ICT tools etc.) into concrete and sustainable project outputs.

Hard infrastructure projects and investment with significant costs.

Projects not looking to proposed innovative learning systems or address social innovation and with no policy uptake capacity.



Available funds for the 2nd Call 14,552,145.78 EUR

| ERDF | IPA | ENI |
|-------------------|------------------|----------------|
| | | ENI MD |
| 12,579,492.19 EUR | 1,168,397.99 EUR | 402,127.80 EUR |
| | | ENI UA |
| | | 402,127.80 EUR |



SO 2.1: Strengthen transnational water management and flood risk prevention



strengthen joint and integrated approaches to further develop and implement River Basin Management Plans in the Partner States in line with the overall <u>Danube River Basin Management</u> <u>Plan</u> in order to improve transnational water management and flood risk prevention contributing to the <u>sustainable</u> provision of ecosystem services.





Topics addressed by the DTP

- Harmonised, joint monitoring and management of ecological, chemical status of waters
- Joint measures to reduce water pollution
- More efficient waste water treatment
- Harmonised management of sediment quality
- Joint flood monitoring, forecasting, alert systems and measures
- Harmonised, sustainable flood prevention measures



NOT addressed by the DTP

- ➤ Flood risk / disaster management instead of prevention ⇒ (SO 2.4)
- Focusing more on sludge management / renewable energy usage in relation to waste water treatment
- Solid waste treatment
- Focusing on infrastructure development
- Focus on local needs / crossborder area



2nd Call restrictions!!!

- Flood prevention (monitoring / early warning systems; preventive solutions)
- ➤ Water quality management (e.g. harmonised monitoring and assessment systems and solutions, measures to reduce nutrient and hazardous substance pollution, more efficient waste water treatment solutions).

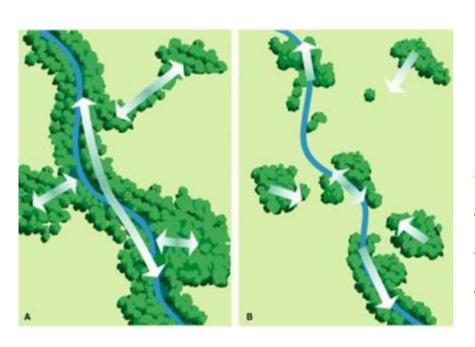


Available funds for the 2nd Call 3,562,460.58 EUR

| ERDF | IPA | ENI MD* | ENI UA* |
|------------------|----------------|----------------|----------------|
| 2,940,677.01 EUR | 296,060.37 EUR | 162,861.60 EUR | 162,861.60 EUR |



SO 2.3: Foster the restoration and management of ecological corridors



Strengthen effective approaches to preservation, restoring and management of bio-corridors and wetlands of transnational relevance to contribute to the better conservation status of ecosystems of European relevance.

No restrictions for 2nd Call!





Topics addressed by the DTP

- Improve interlinking / connectivity along transnationally relevant ecological corridors
 - Restoring flood plains, wetlands
 - Reducing barriers and supporting integrated habitat management for migratory species
 - Harmonised spatial planning / land use management techniques to reduce fragmentation of ecosystems



NOT addressed by the DTP

- Without transnationally relevant corridor / connectivity approach focusing on:
 - Biodiversity
 - Management of protected areas
 - Management of habitats
 - Agriculture related issues
 - Soil management
 - Monitoring / management tool development



Available funds for the 2nd Call 5,167,872.25 EUR

| ERDF | IPA | ENI MD* | ENI UA* |
|------------------|----------------|----------------|----------------|
| 4,410,625.53 EUR | 431,810.32 EUR | 162,718.20 EUR | 162,718.20 EUR |



SO 2.4: Improve preparedness for environmental risk management



No restrictions for 2nd Call!

Establish and develop a more effective governance system for environmental protection addressing emergency situations and improve the preparedness of public authorities and civil protection organisation contributing to the reduction of risks and impact on ecosystem services, biodiversity and human health.





Topics addressed by the DTP

- Strategic, operational cooperation; interoperability among emergency response authorities and stakeholders responding to major transnational emergencies
 - **Flood protection**, but not directly flood prevention ⇒(SO 2.1)
 - **Drought** management
 - Industrial accidents
 - Single / multi-risks



NOT addressed by the DTP

- Flood prevention focus (SO 2.1)
- Climate change adaptation
- Air pollution focus
- Natural disasters not connected to non-functioning ecosystems / man-made actions (earthquakes, geomagnetic storms...)
- Human health related interventions (e.g. epidemics, diseases)



Available funds for the 2nd Call 6,832,850.10 EUR

| ERDF | IPA | ENI MD* | ENI UA* |
|------------------|----------------|----------------|----------------|
| 6,008,367.90 EUR | 499,045.80 EUR | 162,718.20 EUR | 162,718.20 EUR |



Specific objective:

Strengthen **joint** and **integrated** approaches to **preserve** and **manage** the diversity of natural and cultural heritage and resources in the Danube region as a basis for **sustainable development** and **growth**

strategies.







➤ Improved frameworks, capacities and solutions for sustainable tourism development in the Danube region

<u>based on</u>

- Protection and sustainable use of natural and cultural heritage and resources,
- Reduction of resource and energy consumption and
- Sustainable mobility management





➤ Improved strategies and tools for sustainable use of cultural and natural heritage and resources for regional development in order to avoid or limit use conflicts (e.g. with tourism, natural resource consumption)





both on preservation but also on sustainable use of the natural and cultural heritage and resources as basis for economic development of the region, sustainable tourism development being a central element of the SO as defined by the Cooperation Programme



Management (preservation and valorisation) of resources (water, species etc), tourism without link to natural/ cultural resources, resource consumption/ mobility as a stand alone topics



Available funds for the 2nd Call 10,989,513.66 EUR

| ERDF | IPA | ENI MD* | ENI UA* |
|--------------|------------|------------|------------|
| 9,307,708.48 | 820,103.18 | 430,851.00 | 430,851.00 |
| EUR | EUR | EUR | EUR |



SO 3.1: Support environmentally-friendly and safe transport systems and balanced accessibility of urban and rural areas



Improve planning, coordination and creating practical solutions for an environmentally-friendly, low-carbon and safer transport network and services in the programme area contributing to a balanced accessibility of urban and rural areas.



2nd Call restrictions!!!

- Multi/ inter-modality (especially inclusive but not limited to rail and air transport)
- > Transport safety (inclusive of ITS, if applicable)
- IWT fleet modernisation
- Connectivity of rural areas
- > Improvement of public transport



Available funds for the 2nd Call 6,506,903.87 EUR

| ERDF | IPA | ENI MD* | ENI UA* |
|--------------|------------|------------|------------|
| 4,904,692.17 | 797,956.70 | 402,127.50 | 402,127.50 |
| EUR | EUR | EUR | EUR |



SO 3.2: Improve energy security and energy efficiency



Contribute to the energy security and energy efficiency of the region BY supporting the development of joint regional storage and distribution solutions and strategies for increasing energy efficiency and renewable energy usage.





Topics addressed by the DTP

SO covers a niche area related to smart energy distribution, storage and transmission systems and distributed generation from renewable sources:

- Development of smart grids and integration of RES
- Regional energy planning and distribution
- Security of energy supply through a better exploitation of RES



Topics NOT addressed by the DTP

- Development of specific installations, prototypes or technologies
- ➤ Implementation of actions solely aiming the alignment to specific standards, directives or local commitments
- Indirect approaches (energy efficiency through awareness raising actions/ training of energy managers)
- The shift towards low-carbon economy - ERDF Regulation 1301/2013, Art.5, (4)



No restrictions for the 2nd Call!

Available funds for the 2nd Call 5,280,803.34 EUR

| ERDF | IPA | ENI MD* | ENI UA* |
|--------------|------------|------------|------------|
| 4,724,730.34 | 153,945.20 | 201,063.90 | 201,063.90 |
| EUR | EUR | EUR | EUR |



Eligibility





Content

- Partnership requirements who can apply?
- What are the eligibility criteria?
- ➤ How can they be fulfilled?
- What will be checked?
- ➤ What are the possible consequences?



Project partnership

Programme co-funded by the European Union



Eligible applicants

Partnership requirements

- Minimum three financing partners from three different countries of the programme area
- ➤ At least one from EU Member State of DTP area → Lead Partner
- No max. limit for number of project partners



Applicants Manual Part 2. II.



Eligible applicants

- Local, regional, national public bodies/ bodies governed by public law
 - "body governed by public law" according to Article 2(1) of DIRECTIVE 2014/24
 - Including EGTCs (Article 2(16) of Regulation (EU) No 1303/2013)
- International organisations (under national (DTP Partner State) / international law);
 - Fulfil EU, programme and national requirements in terms of control, validation of costs and audits
- Private bodies (non-profit & profit, funded by private law)
 - Legal personality
 - Make available results of the project to general public
 - Apply principles of public procurement

Applicants Manual Part 2. II.3.



Eligible applicants

- Private non-profit bodies
 - Can be LP, PP, ASP
- Private profit oriented bodies
 - Cannot be Lead Partner
 - Private enterprises not eligible as IPA or ENI PP

Private bodies whose main scope of activities limited to **project** management, communication, or other activities of supporting character cannot be PPs, but to be subcontracted

Applicants Manual Part 2. II.3.



Geographic eligibility

- ➤ Direct EU financing only for PPs located in Programme area (including MD* & UA*)
- Legal entities in DE & UA outside Programme area
 - Competent in their scope of action for eligible area
 - Activities for benefit of the Programme area
 - Fulfil general eligibility



Applicants Manual Part 2. II.4.



Type of Partners

| Type of Partner | | Location | Budget | Budget lines |
|------------------------------------|---|---|---|-------------------------|
| ners | LEAD PARTNER | Only EU part of Programme area | Separate | All |
| ed partn | ERDF PARTNER | Only EU part of Programme area | Separate | All |
| Directly financ | IPA PARTNER | Only Bosnia and Herzegovina, Montenegro, Serbia | Separate | All |
| | ENI PARTNER | Moldova and Ukraine | Separate | All |
| Indirectly financed partners | Associated Strategic Partners (ASPs) | EU countriesNon-EU countries of the Programme Area | Part of a "sponsoring" ERDF PARTNER budget | TRAVEL and ACCOMODATION |

Applicants Manual Part 2. II.4.



Eligibility check

Programme co-funded by the European Union



Eligibility check

Confirming that the proposal:

- Arrived within the set deadline
- The Application Form is complete
- > AF package, including partnership conform to requirements

Check to be carried out by JS and assisted by NCPs

Failure to meet an eligibility requirement can lead to:

- Rejection of the whole proposal (criteria 1-9)
- Rejection of partner(s) with eligibility problem (criteria 10-12)



1. The AF in all its parts has been submitted within the set deadline

- Deadline: date and time will be set in the Call announcement
- Submission is valid only if at least the pdf and xls parts of the AF are submitted

2. The AF in all its parts has been submitted in the official templates through the DTP website

- Only <u>official templates</u> provided by the Programme are accepted (manipulated template files not accepted!)
- Only <u>electronic submission</u> through <u>specific link of DTP website</u> is accepted
- Only <u>first version</u> of submitted documents (containing pdf and xls parts of AF) will be considered for assessment (do not "test" submission; make sure each document is complete and final)



3. The AF in all its parts, including the annexes have been submitted in one single package

- Application Form (PDF and MS Excel parts) no signature
- > Partnership Agreement 1 document, signed by each financing PP
- Declaration of co-financing filled and signed one / each financing PP
- State Aid declaration filled and signed one / each financing PP
- Declaration of International Organisations filled and signed one / each relevant financing PP (if applicable)
- > **ASP declaration** filled and signed one / each ASP (if applicable)
- Avoid high resolution when scanning/converting annexes into ".pdf"
- Pack (convert) all files into one single ".zip" file



Eligibility

Application Form and its annexes

| Documents | Content | |
|-----------------------------|---|--|
| Application | Part A – main application form (PDF file) | |
| Form | Part B – financial tables (MS Excel file) | |
| Partnership Agreement | Document governing legal aspects of the project, laying down relations of the LP with PPs, responsibilities, rights and others | |
| Declaration of co-financing | ➤ PP confirming: Legal status; sufficient resources for pre-financing activities; amount and source of financial commitment of own contribution; no liquidation or bankruptcy procedure initiated against; accept obligations deriving from SC; apply principles of public procurement; make available results of the project to general public; avoiding double financing | |



Eligibility

Application Form and its annexes

| Documents | Content | |
|--|--|--|
| State Aid declaration | ➤ PP confirms in relation to state aid discipline: whether partner institution is undertaking, or not; if project activities are market oriented; if project activities affect trade between MSs; if PP institution is final beneficiary | |
| Declaration of International Organisations | To accept and comply with EU, programme and national | |
| ASP declaration | ➤ ASP confirms Its role in project, reason to be involved in the partnership, amount and financing ERDF PP | |



4. The AF is compiled in English

5. Partnership is composed by at least three financing partners from at least three participating countries of which at least one (LP) is located in a Member State

Financing PPs – ERDF (LA) / IPA / ENI PPs

6. Lead Applicant is an eligible beneficiary

- From ERDF country
- Public body / body governed by public law / private non-profit / international organisation but NO private for profit



7. At least 3 joint cooperation levels are indicated

According to Art 12(4) of EU reg. 1299/2013:

- Joint development
- Joint implementation
- Joint staffing
- Joint financing

8. The proposal contributes to at least two programme output indicators

Contribution to:

- Horizontal output indicator (documented learning interaction)
- Another type of output indicator (strategy / tool / pilot action)

9. Completeness of Partnership Agreement

Signed by all directly financed partners (LP, ERDF, IPA, ENI but no ASP)



Criteria that can make fail only affected partner(s)

10. Financed partners (ERDF/IPA/ENI) are eligible

➤ ERDF/IPA/ENI financed partners fulfil requirements of Applicants Manual Part 2, section II.

11. Completeness of submitted ERDF/IPA/ENI partner documents

For each ERDF (inc. LA) / IPA / ENI PP enclosed filled in & signed copy of:

- Declaration of co-financing
- State Aid declaration
- Declaration of International Organisations (if relevant)

12. Completeness of submitted ASP documents

For each ASP enclosed a filled in & signed copy of ASP declaration



Eligibility

Missing documents (i.e. Annexes), parts of documents and/or signatures can be completed by LA in 5 working days from JS notification!!!



Programme co-funded by the European Union



- Use Adobe Acrobat or Acrobat Reader X (10) or higher to fill in the form (http://get.adobe.com/reader/)
- ➤ When using other PDF-readers the form is not working properly
- Ensure that JavaScript is enabled / up to date
- This is an interactive form e.g. some parts are only visible when you press certain buttons
- Guidance is displayed through tooltips when you move the mouse over a field
- Save the data from time to time during your work
- ➤ Validate and finalise the form please use the button "Validate & Finalise". After pressing this button the form will no longer be editable!



Project identification:

Main data

Two interconnected sections:

- ➤ Name of the Lead Partner automatically filled from section 2.3.1.1 Legal identification Data of the LP
- Programme Priority drop-down menu with the Programme SO drop down menu

Part I) Project Summary

Keywords: short, comprehensive, article-like, change, qualitative

Do: provide a clear and simple summary of the project

Don't: simply copy/paste elements from other sections of the AF

Project budget summary:

automatically filled in with the sum of WPs, preparation costs by default, in case of budget inconsistencies the .xlsx will be considered



Part II) Project Partners:

List of PPs – automatically filled in from section 2.3 *Projects Partner data*

Keywords: project foundation, composition, territorial relevance, thematic competences, geographical coverage

Do: fill in all sections with relevant and coherent info, pay attention to the legal status, underline the thematic competences of each PP, insert personal business contact details, stress the importance of the ASPs (if any) and describe the activities they would contribute to.

Don't: add information of general interest with no connection to the scope of the project (e.g. info from the website, or statute of the organization)



Part III) Project description:

Keywords: strategic relevance (descriptive, cursive), joint cooperation, intervention logic, horizontal principles

Do: connect needs/challenges, objectives, EUSDR (tip embed-contribution at WP level), policy background and framework (tip – avoid simple listing), partnership (tip - keep in mind the info inserted under section 2.3 and role of PPs under WPs), capitalization and synergies (tip – consider your future contribution to the DTP capitalisation strategy), durability and transferability of results (tip - target groups involvement), horizontal principles (tip – reflect them under WPs), intervention logic (tip – carefully listen to the next presentation)

Don't: copy paste, forget to connect the dots and add up-to-date, cursive and relevant information, use the knowledge accumulated during the preparation phase, peer-review



Part 4) WPs (0-7) and Activities

Keywords: coherence, weight on thematic work packages, mandatory output indicator (PO7), infrastructure and works, equipment, time plan

Do: explain the processes, ensure operationalisation, connect the summary of WPs with the activities, emphasise the role of PPs (tip - keep in mind the info added under section 2.3), keep an eye on deliverables, outputs, target groups involvement, durability and transferability, use the available character space, justify the equipment/investments

Don't: forget to keep it real, be schematic, overlook the importance of this section within the overall assessment procedure



Part 5 and 6) Other data and Annexes

- Codes for the priority theme dimension- 100% contribution (selected only from the PA addressed by the project)
- Keywords
- Annexes
 - Partnership Agreement
 - State Aid Declarations
 - Declaration of pre-financing and co-financing
 - Declaration of International Organisations (if any)
 - ASPs Declarations (if any)



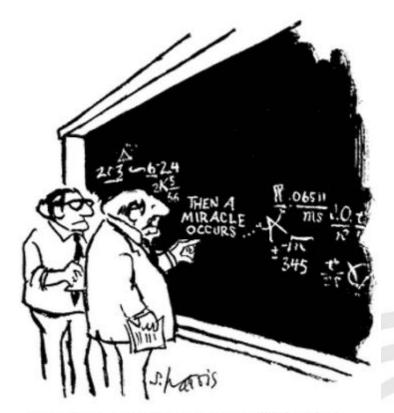




DTP core principle \rightarrow result-orientation

Theory of change → illustrates how and why a desired change is expected to happen in a particular context

Intervention logic → reflects the path of the project and steps leading to change



"I think you should be more explicit here in step two."





Transparent



Simple



Consistent



Easy to monitor and implement



Sustainable



| TERMINOLOGY | DEFINITION | |
|-----------------------|--|--|
| Main objective | Describes the strategic and long term change that the project seeks to achieve for the benefit of the target groups. | |
| Specific Objective | Describes the specific and immediate effects of the project and it can be realistically achieved within the implementation period. | |
| Result | Constitutes the immediate advantage of carrying out the project, telling us about the benefit of using the project main outputs. It should indicate the change the project is aiming for. | |
| Output | It tells us what has actually been produced for the money given to the project. It can be captured by a programme output indicator , and directly contributes to the achievement of the project results. E.g.: transnational strategy | |
| Deliverable | Is a side-product or service of the project that contributes to the development of a project's main output. E.g.: country analysis of the status quo in a certain filed (side product that is contributing to the strategy mentioned above) | |



| OUTPUTS | DELIVERABLES |
|--|--|
| Main outcome of a content work package Contribute to achievement of the expected project result Follow output typology and linkage to programme output indicator | Reflect the product of single activities or their intermediary steps |





 Projects have to contribute to at least <u>2</u> programme outputs indicators



How to build the intervention logic?



- 1. Define the project **main objective** and **result** and link them to the programme intervention logic
- 2. Define the **project specific objectives** (max 3)
- 3. Define the **project outputs** and link them to the programme output indicators
- 4. Develop the work plan



Typology of outputs





Programme output indicators



1. Horizontal output indicator – mandatory for all the projects:

"documented learning interactions" - the process of acquiring/ enhancing institutional knowledge in transnational cooperation context through joint work aimed at a practical solution, transfer of know-how, capacity building, exchange of experience, peer-reviews or any other type of learning processes

!!! It is **expected** that each project develops, implements and documents at least **three** joint learning interactions







Practical hints:

- Should be jointly developed at transnational level
- Activities related to durability should be planned
- Newly gained skill should be used already for the benefit of the project



2. Specific programme output indicators – are developed based on a typology of outputs pre-defined at programme level

A.



- > Starting point-definition of joint problems/ challenges of the participating countries/ regions
- ➤ Sets up clear mid and long term objectives and priorities reflecting also the common vision of the Danube Region in the specific field
- ➤ **Should aim at policy integration** in the Danube area in the selected fields and act as policy drivers below EU level but above national level





- ➤ Breaks down the strategy goals and objectives into specific actions
- ➤ Should include the sequence of steps to be taken, or activities that must be performed, for a strategy to succeed

!!! Each developed strategy/action plan, whether implemented or not, should be only counted once under the respective output indicator. Project management and communication-related strategies such as e.g. the project communication strategy should not be considered under this output indicator.





Examples of strategies:

- > Strategies for sustainable tourism, leisure and culture
- > Strategies for multimodal transport
- ➤ Regional development strategies for improvement of energy distribution



A.





Practical hints:

- ➤ Plan also the implementation phase of the strategy/ action plan(s)
- ➤ Describe clearly the involvement of target groups in activities and deliverables
- ➤ Plan sustainability related activities (e.g. uptake of strategy/action plan into policies)



B. Tools

- > The means for achieving a specific task.
- ➤ Should be jointly developed at transnational level and be innovative.
- > Can be **tangible** (physical or technical objects) and **intangible** (methods, concepts or services).

Examples of tools:

> Databases, management concepts, ICT tools etc





B. Tools



Practical hints:

- Clearly describe the main features of the tools
- > Plan testing/application through pilot actions, if relevant
- ➤ Plan sustainability related activities





C. Pilot action

- ➤ Practical implementation of newly developed solutions (e.g. services, tools, methods or approaches, even an investment)
- ➤ Has an experimental nature which aims at testing, evaluating and/or demonstrating the feasibility and effectiveness of a scheme
- A pilot action is limited in its scope (area, duration, scale etc.) and must be unprecedented in a comparable environment

Examples of pilot actions:

- ➤ Pilot implementation of innovative management models
- ➤ Pilot implementation of solutions for sustainable mobility concepts
- ➤ Pilot application/testing of new technologies, services etc.



C. Pilot action



Practical hints:

- Results of pilot actions should be transferable. They should be used at transnational level in the project, e.g. to further feed into an output like a strategy or tool.
- Scope of the pilot is limited in terms of area, duration, scale etc.



Assessment







Quality assessment

| What is assessed? | Main questions | Threshold | Weight |
|------------------------|-------------------|-----------|--------|
| Relevance | 2 | 60% | 18% |
| Strategic dimension | 5 | 60% | 46% |
| Viability | 4 | n/a | 36% |



Relevance

1. Is the project relevant for the Programme?

- Project topic in line with the SO and Call provisions
- Project is <u>NOT</u> investment or research oriented and it does not target <u>mere</u> networking
- Project is <u>NOT</u> a duplication of previously funded actions
- Project intervention logic coherent with the Programme intervention logic

Relevance



Relevance

2. Is the need for transnational cooperation demonstrated?



- Project transnational dimension and impact demonstrated through geographical coverage and planned activities
- Added value of the transnational cooperation clearly demonstrated in comparison to a national/ cross-border approach





1. Are the territorial needs and challenges identified and duly justified?

- Needs and challenges coherently and comprehensively described
- Clear link between planned activities and described needs/ challenges
- Needs and challenges consistent with the programme objectives
- Capitalisation of previous results and synergies



2. Is the project intervention logic coherent?

> IL elements - clearly defined and interlinked



IF

right <u>activities</u> are implemented & appropriate <u>outputs</u> are delivered,

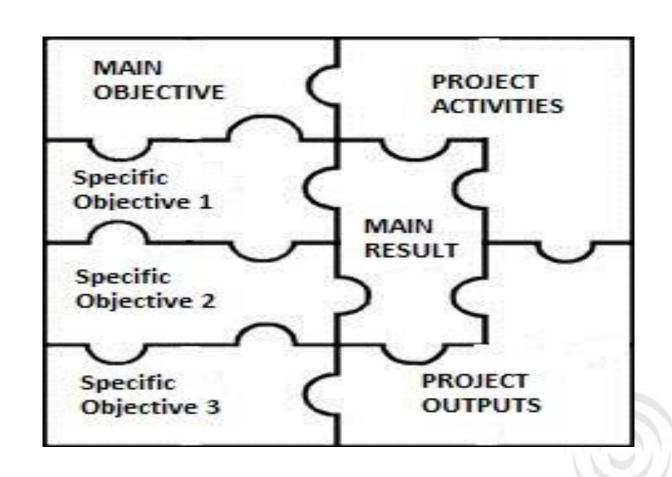
THEN

planned **objectives** are reached & envisaged **result** is produced.



- Project main objective is in line with the selected programme SO, clearly defined and supported by appropriate activities
- Project specific objectives contribute to the achievement of the main objective and they are linked to the project outputs
- ➤ Project **main result** captures the advantage of carrying out the project. There is a clear link between **the activities** and the result; appropriate partners are involved in the different WPs proving that the planned result can actually be reached
- Proposed outputs are achievable within the project lifetime and as a result of the proposed activities; there is a clear connection between the outputs and the needs of the target group

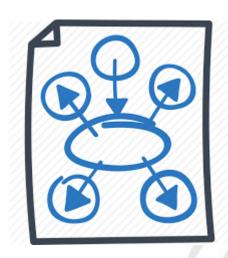






3. To what extent does the proposal contribute to an EU strategy or policy?

- Relevant strategies/ policies identified; project contribution thereto
 comprehensively explained
- Relevant EUSDR PA(s), targets identified; project contribution thereto
 comprehensively explained



EUSDR is embedded in the proposal



4. Is the partnership composition relevant, justified and balanced for the proposed project?

- Geographical coverage consistent with the territorial needs
- PPs competent to implement planned activities and produce envisaged outputs
- All relevant sectors and levels of governance are present
- Partnership is balanced
- Harmonized benefits for all countries
- Equitable distribution of tasks; PP involvement concordant with the project activities



5. Is the target group defined and has ownership of the project results?

- Relevant target groups clearly identified and listed
- Integration and use of project outputs
- Concrete measures to ensure durability and transferability of project outputs
- Contribution to the horizontal principles coherent with the overall territorial needs and with the programme and project objectives





1. Is the work plan realistic, consistent and coherent?

- > Timetable realistic and coherent
- Clear link between the activities/ outputs and methodology
- Activities and outputs achievable
- Activities comprehensively and clearly described
- Work plan clear
- Project ready to start the implementation



2. To what extent are management structures and procedures in line with the project size, duration and needs?

- Clear governance of the project
- > Effective know-how transfer inside the partnership
- Quality management structure and adequate procedures
- ➤ LA experience in implementing/ coordinating EU projects (esp. ETC) and institutional capacity to manage the project





3. To what extent are communication activities appropriate and forceful to reach the relevant target groups and stakeholders?

- Communication activities coherent with the project specific objectives
- ➤ Adequate methods, means and channels to reach the target groups
- Communication activities consistent with the project deliverables and the specificities of the addressed target group



4. Does the project budget demonstrate value for money?

- ➤ Activity/ WP/ BL budget consistent with the planned actions, involved PPs and duration of activity
- Spending forecast coherent with the sequence of activities/ duration
- ➤ WP1 & WP2 budget justified by the planned activities and involved PPs
- ➤ EE and equipment budget justified and realistic for planned activities



Practical experience from an applicant





Communication





Importance of communication

COMMUNICATION: ESSENTIAL ELEMENT OF A SUCCESSFUL PROJECT

- ➤ Integral part of project implementation → Linked to all WP
- Communication objectives linked to project objectives and results
- Communication activities linked to project activities
- Communication aimed to reach the project goal/s and informing about achievements



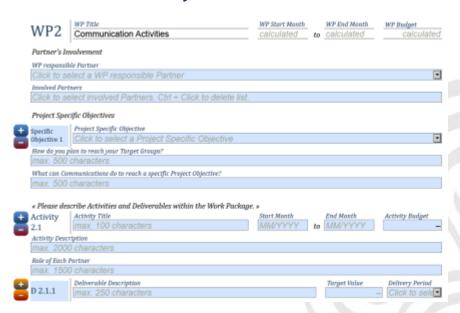
Good planning and enough resources





Communication in the AF

- ➤ Start/End/Budget → Allocate enough resources
- ▶ Partners involvement in communication activities → A communication manager must be appointed
- Project Specific objectives
 - Which project SO are concerned by communication activities →
 How communication help to reach each objective
 - How to reach target groups
- > Activities and deliverables
 - Title, start/end/budget, description and role
 of each partner
 - Deliverable: Target value, delivery period





Responsibilites

➤ All partners to follow regulations → namely acknowledge the DTP / EU support and Funds and adequate project promotion → Otherwise: not eligible cost !!

➤ All partner should be involved in communication coordinated by a **communication manager in the project** → qualified

person in charge of:

 Implementing Communication Plan

- Involving all partners
- Contacting JS





Internal communication

Successful project = Good results + Good partnership cooperation with good internal communication

- Within partnership :
 - All partners engagement
 - Fluent communication LP partners
- ➤ With the MA / JS :
 - Participation in LP trainings organised by the MA/JS
 - Participation in other DTP events to present/discuss/develop/share project results and create synergies with other projects/organisations
 - Informing about all project communication activities





Communication Plan

To coordinate communication activities and achieve project objectives

→ It includes all communication activities

- ➤ To be developed once approved → but useful to think about it already in AF for better approach on project communication
- To be developed by all partners
- Sections:
 - Communication main goal/objectives
 - Target groups
 - Main messages
 - Tools and methods → linked to project/communication objectives and target groups
 - Evaluation measures
 - Budget



A stream of cooperation



Minimun communication activities

➤ Production of a **poster** with information about the project and EU support to be placed at a visible location during project implementation → Templates to be provided by JS

- Organisation of at least two public events to create awareness and disseminate project results:
 - Kick-off event within 4 months after project beginning
 - Final dissemination event at the end







Minimun communication activities

- ➤ Project logos → Not eligible to design a project logo
 - Programme



- Projects (acronym in the color of the project priority)
 - \rightarrow To be provided by JS



ATTRACTIVE DANUBE - IMPROVING CAPACITIES FOR ENHANCING TERRITORIAL ATTRACTIVENESS OF THE DANUBE REGION

Home
Partners
Library
Ness and events
Callery
Nessilations
Contact

Territorial attractiveness (TA) is reflected in the set of specific economic, environmental and social potentials of a territory which make it competitive in comparison to other territories. Through good governance, policies can meximise these potentials to increase attractiveness of the regions for residents, violitors and investors. The main challenge in the Danube Region is lack of capacities of target groups involved in development planning for more efficient and cooperative multilevel governance considering the residu of all stalesholders.

The main project objective is to strengthen multilevel and transnational governance and institutional capacities of policy planners involved: in territorial development of the Danube Region. which will result in more harmonised governance system of the area. This will be achieved by firstly establishing a permanent common transnational platform for monitoring territorial attractiveness (CO-TAMP), It national platforms (TAMP), and Territorial attractiveness atlas. Secondly, we will Implement an intensive expacity building programme for empowering multilevel public authorities and civil society in 'It countries related to development planning resulting in enhanced skills and knowledge. Finally, the policy integration process, including transnational workshops, policy recommendations and memorandum of understanding will capitalise the results and assure the long-term impact and leverage effect in the society.



Start date

01-01-2017

3D-06-2019

Budget in Euro

ENi-Contribution O

Overall 1860000 EROF Contribution, 1294550 IPA Contribution, 286450

Call number

Call 1

Well-governed Danube region

Specific objective

Improve institutional capacities to tackle major societal challenges

Details Partners Outputs Callery Newsletter campaigns News and events Contact us

PROJECT PARTNERS

| Name | Туре | Email | Address |
|----------------------------|--------------|----------------------------|----------------|
| inczedy.bettina | Lead partner | inczedy.bettina@gb-art.hu | test address |
| korponai.levente@gb-art.hu | Lead partner | korponai.levente@gb-art.hu | test address 2 |
| balazs.varga | Lead partner | balazs.varga@gbart.hu | test address3 |
| See all | | | |
| | | | |

PROJECT NEWS

| See all | | | | |
|---------------------|--------------|--|--|--|
| SUBSCRIBE TO PROJEC | T NEWSLETTER | | | |
| Name* | E-mail* | | | |
| Subscribe | | | | |

Minimun communication activities

- ▶ Project webpage within the programme website to keep constantly updated
 → Not eligible to create an own project website
 - → Manual and training to be provided by JS
 - One access per LP
 - Project data from eMS
 - Connected to Library and Project news in main page
 - Online newsletter
 - Storing documents

A stream of cooper for all partners



Financial management - project budget planning

Programme co-funded by the European Union



Application Form

- Requested project budget, work packages and activities
- ➤ Investment and equipment

Application Form - financial Part (excel tables)

Complete financial information

Implementation Manual (and Control Guidelines)

Eligibility of expenditure



Sources of funding:

- > 85% EU contribution ensured by DTP (ERDF, IPA, ENI)
- State contribution - check the website!
- ➤ Public contribution (national level information, NCP support)
- Private contribution



Work packages and budget lines from PP level:

- ➤ Build up the partners' budgets on the basis of their activities per work packages by defining the costs per budget lines for each WP
- ➤ The budgets of the project partners will produce the total budget overview for partners per budget lines and per work packages



Budget lines:

- Staff costs
- Office and administrative expenditure
- Travel and accommodation costs
- External expertise and services costs
- Equipment expenditure
- Infrastructure and works



Simplified costs options:

- Preparation costs: use of lump sum (17,500 EUR)
- Staff costs: possibility for flat rate (up to 20% of direct costs)
- Office and administration: flat rate (15% of staff costs)

Involvement of ASPs:

- Travel and accommodation costs
- Part of the sponsoring partner budget



Control costs:

- > To be planned under external expertise and services
- > To be planned in case partners would cover them

Equipment, Investments and works:

Details to be included in the Application Form (pdf)

Revenues:

Net revenues foreseen to be indicated in the Application Form



Spending forecast of the project

- Planning the project budget per reporting periods
- ➤ Spending forecasts given at partner level will "produce" the project spending forecast
- ➤ Periods have to cover **6 months**, starting from the month of the approval date of the project



Spending forecast of the project

- To be planned carefully by each project partner:
 - The spending level per partner influences the overall project level spending
- Should be in line with the time plan of the project
 - Activities fulfilled within the reporting periodexpenditure incurred, expenditure paid within the reporting period, validated expenditure of the reporting period
- Should be realistic
 - Consider the timeframe for each activity, including also the time needed for public procurements and payments!



Spending forecast of the project

- ➤ The project spending forecast will be part of the subsidy contract for the successful applicants
- ➤ In case validated eligible expenditure is not reported according to the approved spending forecast, the MA/JS will assess the level of under-spending and the reasons for the lower financial performance; and the MA/JS is entitled to decommit the project by reducing the project budget and the corresponding contribution from the EU Funds.



Use of the EURO

- Project budget (and partner budget) to be planned in Euro
- ➤ All expenditure to be reported in Euro
- > EU contribution will be transferred to LP in Euro
- Expenditure incurred by project partners in a currency other than the euro shall be converted into euro by using the monthly accounting exchange rate of the European Commission in the month during which expenditure was submitted for verification to the controller

(http://ec.europa.eu/budget/contracts_grants/info_contracts/inforeuro_inforeuro_en.cfm)







Hierarchy of rules

General eligibility rules

Eligibility of expenditure by budget lines

Special eligibility rules



Hierarchy of rules

- EU Regulations
- Programme rules
- National (including specific institutional) rules



The eligibility rules laid down in the programme level documents cannot be overruled by national or institutional legislation.



General eligibility rules





General eligibility rules

All expenditures:

- Are related to the initiation and implementation of the project
- Comply with the principle of efficiency, effectiveness and economy
- Comply with the principle of **real costs**, with the exception of the costs calculated as **flat rates** and **lump sums**
- Are incurred and paid by the project partner indicated in the application form during the eligibility period of the project



General eligibility rules

All expenditures:

- Relate to activities that have not been financed from other financial instruments
- Are supported by invoices or other documents with probative value directly attributable to a certain project partner with the exception of the costs calculated as flat rates and lump sums
- Are in line with eligibility rules on EU, programme and national level





Ineligible expenditures

- Fines, financial penalties and expenditure on legal disputes and litigation
- Costs of gifts, except those not exceeding 50 EUR per gift where related to promotion, communication, publicity or information
- Costs related to fluctuation of foreign exchange rate
- Interest on debt
- Purchase of land and existing buildings
- Value added tax except where it is non-recoverable
- Contributions in kind
- Common costs
- Second hand equipment
 Not exhaustive list



Eligibility in time

Eligibility in time

Eligible project expenditure shall be incurred and paid within the project period defined by the starting date and end date of the project according to the approved Application Form.



- Preparation costs
- Control costs related to the last progress report and application for reimbursement
- Expenditure incurred in the last reporting period



Eligibility of expenditure by budget lines







1.Staff cost

- Real cost
- Flat rate (up to 20% of the direct cost)



- 2.Office and admin.
- Flatrate (15% of staff cost)



3. Travel & accommodation



4.External expertise & service



5. Equipment



6.Infrastructure & works



Staff costs



The costs of the **personnel employed** by the beneficiary institution and executing tasks for the project

Limited to:

- Salary payments
- Any other costs directly linked to salary payments incurred and paid by the employer, such as employment taxes and social security



Methods of reimbursement:



- Real cost basis
- As a flat rate up to 20% of direct costs other than staff costs

Each Project partner must choose one reimbursement option in the Application Form which **will remain unchanged through the entire project period.**



Real cost method:

Justification and supporting documents necessary

Full-time working on the project

(no timesheet necessary)

Part-time work on the project

- Part-time with a fixed percentage of time worked per month on the operation (no timesheets)
- Part-time with a flexible number of hours worked per month (timesheet necessary)
- On an hourly basis (timesheet necessary)



Flat rate method:

No justification and supporting documents is needed

Flat rate defined in approved AF shall be automatically applied by the given project partner for reporting staff costs in each WP (except WP0) and each reporting period

Cannot exceed flat rate defined in approved AF

No further staff costs incurred on real costs basis can be reported

Eligibility of staff costs does not depend on the form of reimbursement



Basis of calculation of the BL1-Staff costs

| Direct costs | WP1 |
|--|------|
| BL3 Travel an accommodation costs | 1000 |
| BL4 External expertise and service costs | 2000 |
| BL5 Equipment expenditure | 3000 |
| BL6 Infrastructure and works | 1000 |
| Total direct costs (BL3+BL4+BL5+BL6) | 7000 |

Eligible BL1 Staff costs = Total direct costs x flat rate

Eligible staff costs (BL1 WP1) = $7000 \times 20\% = 1400$





Office and administration expenditure

Flat rate basis of 15% of the eligible staff costs of the project

- Cannot be claimed as direct cost under other budget lines
- If the staff costs are not eligible, office and administration costs cannot be declared
- If the staff costs are declared on flat rate basis, office and administration are eligible
- No staff costs declared in relevant WP, no Office and administration expenditure can be declared



The following types of expenditures are included under this budget line (exhaustive list):

- Office rent
- Insurance and taxes related to the buildings where the staff is located and to the equipment of the office (e.g. fire, theft insurances)
- Utilities (e.g. electricity, heating, water)
- Office supplies
- General accounting provided inside the beneficiary organisation
- Archives
- Maintenance, cleaning and repairs
- Security
- IT systems
- Communication (e.g. telephone, fax, internet, postal services, business cards)
- Bank charges for opening and administering the account or accounts where the implementation of an operation requires a separate account to be opened
- Charges for transnational financial transactions



Travel and accommodation costs

Option A)

- Travel costs
- Costs of meals
- Accommodation costs
- Visa costs
- Daily allowances



Travel and accommodation costs

Option B)

- Per diems according to the EC-funded external aid contracts
 - Accommodation
 - Meals
 - Local travel within the place of mission and sundry expenses
 - The current per diem rates can be found on the EC website:

https://ec.europa.eu/europeaid/sites/devco/files/perdiem-2015-03-corr-columbia en.pdf



External expertise and service costs

- Studies or surveys (e.g. evaluations, strategies, concept notes, design plans, handbooks)
- Training
- Translations
- IT systems and website, modifications and updates
- Promotion, communication, publicity or information linked to the project
- Financial management
- Services related to the organisation and implementation of events or meetings (including rent, catering or interpretation)
- Participation in events (e.g. registration fees)
- Legal consultancy and notarial services, technical and financial expertise, other consultancy and accountancy services



External expertise and service costs

- Intellectual property rights
- Verifications: Externalised control activities (FLC) for the verification of the project expenditure where it is relevant for the control system of the concerned Partner State
- The provision of guarantees by a bank or other financial institution where required by Union or national law or in a programming document adopted by the monitoring committee
- Travel and accommodation for external experts, speakers, chairpersons of meetings and service providers
- Other specific expertise and services needed for the given project



Equipment expenditure

- a. Office equipment
- b. IT hardware and software
- c. Furniture and fittings
- d. Laboratory equipment
- e. Machines and instruments
- f. Tools or devices
- g. Vehicles
- h. Other specific equipment

- Only equipment listed in the approved AF are eligible
- Full costs of the equipment should be allocated to the project, if in line with national and institutional regulations
- If not, only depreciation costs shall be allocated to the project.
- Rental or leasing costs for a certain period during the project lifetime are eligible



Infrastructure and works

Only **small scale infrastructure** is eligible; the **transnational character** of the investment has to be demonstrated; the activity is **approved in the Application Form**

This budget line should include execution or both design and execution of works as well as site preparation, delivery, handling installation, renovation



Special eligibility rules





Special eligibility rules

Preparation costs

Lump sum of **17,500.00 EUR** per project. ERDF contribution part of this amount will be reimbursed to the Lead Partner

Only if the approved project have not received other EU financial support for the project preparation

Covers costs of preparation of the Application and further costs of condition clearing until the contracting the project



Special eligibility rules

Expenditure of the Associated Strategic Partners

EU partners and non-EU partners from eligible area

Added value for the project is demonstrated

ASP-indirectly financed-no separate budget

IPA PP cannot be "sponsoring" PP

Costs of ASP shall be planned in the "sponsoring" ERDF PP and shall be paid by the "sponsoring" ERDF PP

Only travel and accommodation costs of the ASP are eligible under BL3-Travel and accommodation



Wrap-up and closure

