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1. LIST OF ABBREVIATIONS

CLWG = Croatian local working group

CS = Cross-sectoral

CSC = Cross-sectoral collaboration

DTP = Danube Transnational Programme

FBI = Forest-based industries

FORESDA = Project "Forest-based cross-sectoral value chains fostering innovation and competitiveness in the Danube region"

HMS = Home market sales

IDW = Project ID:WOOD "Clustering knowledge, Innovation and Design in the SEE WOOD sector"

JSA = Joint Swot Analysis

LIAP = Project output 3.2 Local Innovation Action Plans

MH = Methodology handbook

PP = Project partner(s)

PC/R= Project countries/region(s)

RAZA = Regional Development Agency of the City of Zagreb

RIS = Regional innovation system(s)

TS = Transnational Strategy (Project output 3.1 Transnational Strategy on cross-sectoral level)

WB panels = Wood-based panels

TTO/KTO = Technology transfer office/Knowledge transfer office

2. EXECUTIVE SUMMARY

This Local Innovation Action Plan represents the action plan on how to improve possibilities for the implementation of more R&D&I activities within FBIs, and with an accent on the cross-sectoral projects. It is designed especially for Croatia and its task is to meet part of the needs identified during the first year of the FORESDA project implementation (2017). The needs are linked to the improvement of the existing RIS environment. The LIAP is developed according to the four priority areas identified within the Transnational Strategy (O.3.1), which deals with improving the framework conditions for forest-based cross-sectoral value chains (The document created also within WP3). Croatian Wood Cluster plans to conduct the actions within each priority area: Image & Lobbying, Policy & Legislative Support, Funding & Business Environment, Education & Human Resources, and to link them with the activities of other work packages in order to capitalise all results and outcomes of the project. A communication plan is also developed in order to disseminate the activities and results, but also to promote the cross-sectoral approach as a future direction of the business development in Croatia. The LIAP implementation should be started on January 2018, and conducted until the end of the FORESDA project implementation (June 2019). However, if the implementation during the project is successful the actions are expected to be continued by the Croatian Wood Cluster as a project partner or relevant regional stakeholders as part of their activity portfolio.

3. METHODOLOGY

The following LIAP for improved technology transfer and innovation processes in SMEs of the forest-based sector is defined specifically for the project region Croatia, as one of the main outputs of the FORESDA project ([Interreg Danube Transnational Programme](#)). All LIAPs should be developed in coherence with the set Transnational Strategy (O.3.1), which aims to improve the framework conditions for forest-based cross-sectoral value chains and describes how the project will address identified needs with respect to the regional innovation systems (RIS), and with a focus on cross-sectoral aspects. The LIAPs on the other hand, should specify the concrete implementation – activities, timeline, responsibilities, and measurable objectives – of the Transnational Strategy elaborated at the project level in each region. Accordingly, a validation workshop has been organized in each region, and the participants - relevant stakeholders from FBI and RIS environment - had the opportunity to discuss and contribute to the proposed actions and measures. Their comments and suggestions are integrated in the document and therefore the LIAP reflects the real market needs on the local level.

4. PROJECT REGION/COUNTRY CONTEXT

Most of the FBI sector experts believe that the forestry and woodprocessing industry in Croatia are still underappreciated sectors, despite the fact that forests represent one of the biggest national resource. The FBI companies are mostly situated in the rural areas, and beside regular business challenges, they are dealing with the issues linked to the geographical position on a daily basis. One of the biggest problems is that young people are not willing to stay in the rural areas. Also, there is a big mismatch between the knowledge gained during the education period, and the knowledge and skills needed on the market. Companies mostly invest in the new technologies and equipment, and the R&D&I projects are not seen as a development priority. The level of the innovations implementation differ in each sub-sector, and the biggest challenges to overcome in order to be able to implement more innovations are linked to the lack of interest, motivation and ideas within the companies, lack of market reserach on customers needs, and lack of collaboration within FBIs. The cross-sectoral approach is still considered as avant-garde, and not as a part of the business development. The collaboration between companies and supporting institutions and RIS stakeholders needs to be improved, and the biggest issues are linked to the lack of communication, lack of direct state funding and lack of interest and ideas by supporting structures. The priority of R&D and innovation themes in education programmes is on very low level, mostly because the educational staff have poor contacts and experience with the business society. The biggest problem in finding the qualified workforce is related to the fact that there is a negative selection in the processes of attraction of the young people to work within FBIs.

5. FOCUS, OBJECTIVES AND IMPACTS

The Croatian Local Innovation Action Plan is mainly focused on improving the current environment for the development of the cross-sectoral projects within FBI. The actions are planned according to the needs identified during the first year of the project implementation (2017). Since it is not foreseen that the FORESDA project meets all the identified needs, the actions within the LIAP are created according to the Croatian Wood Cluster's capacities and estimated possibilities for the realization.

5.1. IDENTIFICATION OF ALL PRIORITY NEEDS

The experience with the Croatian local working group (established within WP3) shows that it was hard for the members to make a difference between what is possible to achieve during the FORESDA project, and what needs to be changed related to FBIs, RIS, and cross-sectoral approach in Croatia in general. This is probably the result of the current situation on those topics and collaboration that both need to be significantly improved.

In consequence, the members of the CLWG, put an accent on the following issues according to the priority areas:

Priority area 1 - Image & Lobbying

Although Croatia already in 2007 conducted the campaign Wood comes first!, which aim was to increase the consumption of wood, FBIs image still needs to be improved, then those industries are still considered as not popular and outdated. The fact that FBI image has possibility to become an important generator of the circular and cascade economy, and the cross-sectoral approach within those topics, could contribute to the revision of the image. Lobbying activities that would include emphasizing of excellent economical achievements of the Croatian FBIs should be developed accordingly.

Priority area 2 - Policy & Legislative Support

Policy makers and other representatives of the RIS do offer some programmes and activities linked to the FBIs, but the cross-sectoral direction is not being in the centre of their interest. Therefore, the most important actions that should help to improve the policies and legislative support in Croatia in order to provide more support for R&D and innovations environment in forest-based industries, should be focused on raising the level of importance of cross-sectoral activities in terms of national investment priorities, modifying fiscal regimes beneficial to innovation activities, creating of the possible models on how to intensify cross-sectoral collaboration on the international and cross-regional level, and better coordination of the policies and strategies linked to the FBI sectors.

Priority area 3 - Funding & Business Environment

The existing state incentives are not based on giving priority to cross-sectoral projects, or projects that include R&D&I activities. Therefore it is necessary to develop possible models on how to intensify the collaboration between R&D and business sectors, especially related to cross-sectoral projects, as well to develop special funding schemes intended for boosting of cross-sectoral activities and projects.

Priority area 4 - Education & Human Resources

This priority area is strongly connected with the priority area 1 / Lobbying & Image, then the current problem of missing skilled and educated experts will have a great impact on the future of FBIs in Croatia. Further challenge is related to the fact that FBIs are also in Croatia settled in the rural areas, which are definitely underdeveloped and without clear operational development plan. Thus, there is a big discrepancy between knowledge gained during education period and the one needed on the market.

5.2. IDENTIFICATION OF NEEDS TO BE ADDRESSED IN THE FRAMEWORK OF FORESDA

This subchapter addresses only the needs and priorities for which the Croatian Local Innovation Action Plan is developed, according to the priority areas of Transnational Strategy, which is developed as a strategic document and therefore represents a basic document for the development of the LIAP. The strategic goals are above all linked to the fact that cross-sectoral projects are still under underrated, and the business community is often not familiar with all the possibilities that such projects could open.

The needs that will be addressed in the framework of FORESDA through the Local Innovation Action Plan:

Priority area 1 - Image & Lobbying

- To create activities on further improvement of the FBI sectors' image on the national and international level with the accent on cross-sectoral potential.
- To create some kind of database of best practices, examples and ongoing R&D activities in FBI sectors in order to be able to demonstrate the economic importance of FBI sectors and the impact on the transition towards a low-carbon and resource-efficient economy

Priority area 2 - Policy & Legislative Support

- Raise the level of importance of cross-sectoral activities in terms of national investment priorities
- To create possible models on how to intensify cross-sectoral collaboration on the international and cross-regional level
- Better coordination of the policies and strategies within FBI sectors, related to the cross-sectoral activities

Priority area 3 - Funding & Business Environment

- To develop possible models on how to intensify the collaboration between R&D and business sectors, especially related to cross-sectoral projects
- To create tools for the companies in order to facilitate the use of funding programmes for SMEs

Priority area 4 - Education & Human Resources

- Introduction of more cross-sectoral topics in educational programmes
- To create possible models on how to attract young people to work in FBI sectors with an accent on cross-sectoral opportunities.

5.3. OBJECTIVES AND EXPECTED IMPACTS

The following section describes the objectives and expected impacts related to the needs described in the previous section:

OBJECTIVES	EXPECTED IMPACTS
1. To improve the image of FBI sector with the help of the dissemination of the information on the benefits of cross-sectoral collaboration	1. Raised current quantity and quality of the collaboration between FBI and other sectors (Based on the improve image)
2. Supporting of the policy makers in the process of strenghtning of the capacities and programmes for the cross-sectoral collaboration	2. More representatives on the policy makers' level which will be dedicated to the encouragement of the cross-sectoral projects
3. To attract other industries that could possibly collaborate with the FBIs	3. To raise the level of cross-sectoral projects in Croatia
4. To put an accent on all possibilities that collaboration with FBIs could ensure	4. To attract non-FBIs to the collaboration and CS projects
5. To raise awareness among policy makers on the FBI as a possible strong generator	5. To have more policy makers support linked to the cross-sectoral projects that

of the economy development on the regional and national level	involve FBIs
6. To get an overview of the consultants, experts, and possible CS projects that could be of interest for the FBIs	6. To attract consultants and experts that could take over the lead on the cross-sectoral projects that involve FBI
7. To raise the awareness of the educational system representatives on the introduction of the CS topics in the educational and training programmes	7. To reduce the mismatch of the knowledge gained during the educational period and the one needed on the market, especially related to the CS topics

5.4. LINKS WITH OTHER FORESDA OUTCOMES

The linkages between Croatian LIAP and other WPs and their outcomes of FORESDA project are above all based on the promotion of the cross-sectoral approach within FBIs, as well as on the more stronger involvement of the RIS representatives in that kind of collaboration.

Action	Possible linkage with other WPs
1.1. Monthly publishing of news linked to the cross-sectoral projects and R&D&I within FBIs	Will be used to publish the Pilot results (WP4), but also activities of the collaboration networks (WP5), and activities related to the capacity building (WP6)
1.2. Study on the branding of Slavonian oak (<i>Quercus robur</i>)	Will be used as a topic within collaboration network projects (WP5), but also as an experience within the development of the Transnational Sustainability Plan (WP6)
2.1. Establishment of the working section within Croatian Wood Cluster linked to cross-sectoral projects and R&D&I	Members will be encouraged to take part also within collaboration network projects (WP5), and it is expected that the section gives its contribution to the development of the Transnational Sustainability Plan (WP6)
2.2. Cluster-manager training workshop on cross-sectoral projects	Will be used to present all other WPs of the project, as well as the activities and results,

	and to strenghtnen further networking on CSC
2.3. Publishing of the leaflet about the benefits of the pellets in the public buildings	During distribution, the information on the Pilot project (WP4) and collaboration networks (WP5), as well as capacity building activities (WP6) will be disseminated, with the aim to involve the policy makers in the activities
3.1. Start collaboration with the European Investment Bank in Croatia linked to it's project URBIS	Will be used to present the Pilot (WP4) and the necessity of the creation of the supporting funding programmes for CSC; it will be proposed that EIB become one of the member of the collaboration network within WP5
3.2. Creation of a database of the consultants, experts, and opportunities for cross-sectoral projects	All other WPs and activities will be presented to the identified experts, in order to encourage them to take part in the Pilot (WP4) and collaborative networks (WP5)
3.3. Intensifying of the collaboration with the Regional Development Agency of the City of Zagreb (RAZA) on their cross-sectoral projects that include FBIs	The established connections with the representatives of other industries will be used to disseminate information on the activities and results of other workpackages
4.1. Initiative on the signing of a letter of proposal on the cross-sectoral topics within educational programmes	The letter will be used as a communication channel on the activities and results of other workpackages
4.2. Organization of the conference on R&D and cross-sectoral collaboration	A platform to disseminate the information on the whole FORESDA project, as well as concrete results and outcomes of other workpackages

6. ACTIONS AND SCHEDULE

The following section contains information on the planned actions/projects corresponding with the previously identified needs, objectives and expected impacts of the respective LIAP:

Priority area 1 - Image & Lobbying

- 1.1. Monthly publishing of news linked to the cross-sectoral projects and R&D&I within FBIs
- 1.2. Study on the branding of Slavonian oak (*Quercus robur*)

Priority area 2 - Policy & Legislative Support

- 7.1. Establishment of the working section within Croatian Wood Cluster linked to cross-sectoral projects and R&D&I
- 7.2. Cluster-manager training workshop on cross-sectoral projects
- 7.3. Publishing of the leaflet about the benefits of the pellets in the public buildings

Priority area 3 - Funding & Business Environment

- 7.1. Start collaboration with the European Investment Bank in Croatia linked to it's project [URBIS](#) (with the aim of providing more support to the cross-sectoral projects)
- 7.2. Creation of a database of the consultants, experts, and opportunities for cross-sectoral projects
- 7.3. Intensifying of the collaboration with the Regional Development Agency of the City of Zagreb (RAZA) on their cross-sectoral projects that include FBIs

Priority area 4 - Education & Human Resources

- 4.1 Initiative on the signing of a letter of proposal on the cross-sectoral topics within educational programmes
- 4.2 Organization of the conference on R&D and cross-sectoral collaboration

Actions in the timeline:

ACTIONS & SCHEDULE → Timeline ↓ Action Description	Project Period 3 (1-6/2018)		Project Period 4 (7-12/2018)		Project Period 5 (1-6/2019)	
	1-3	4-6	7-9	10-12	1-3	4-6
1.1. Monthly publishing of the news						
1.2. Study on the branding of Slavonian oak						
2.1. Establishment of the working section within CWC						
2.2. Cluster-manager training workshop						
2.3. Publishing of the leaflet on pellets						
3.1. Start collaboration with the EIB						
3.2. Creation of the database of consultants						
3.3. Intensifying of the FBI projects collaboration with RAZA						
4.1. A letter of proposal on the cross-sectoral topics						
4.2. Organization of the conference on cross-sectoral collaboration						

7. KEY IMPLEMENTATION STEPS

This chapter highlights the key implementation steps of the Croatian LIAP:

Action	Key implementation steps / Deadline
1.1. Monthly publishing of news linked to the cross-sectoral projects and R&D&I within FBIs	1. Preparation / Monthly 2. Publishing / Monthly
1.2. Study on the branding of Slavonian oak (Quercus robur)	1. Preparation / January 2018 2. Survey and analysis / April-August 2018 3. Publishing / September 2018
2.1. Establishment of the working section within Croatian Wood Cluster linked to cross-sectoral projects and R&D&I	1. Preparation / January-March 2018 2. Establishment / April 2018
2.2. Cluster-manager training workshop on cross-sectoral projects	1. Preparation / February-May 2018 2. Realisation / June 2018
2.3. Publishing of the leaflet about the benefits of the pellets in the public buildings	1. Preparation / February-June 2018 2. Publishing / July 2018
3.1. Start collaboration with the European Investment Bank in Croatia linked to it's project URBIS	1. Preparation / January 2018 2. Establishment / March 2018
3.2. Creation of a database of the consultants, experts, and opportunities for cross-sectoral projects	1. Preparation / June - December 2018 2. Dissemination / February 2019
3.3. Intensifying of the collaboration with the Regional Development Agency of the City of Zagreb (RAZA) on their cross-sectoral projects that include FBIs	1. Signing of the letter of intent on the collaboration / February 2018 2. Implementation / February 2018 ->
4.1. Initiative on the signing of a letter of proposal on the cross-sectoral topics within educational programmes	1. Preparation / March 2018 2. Realization / June 2018
4.2. Organization of the conference on R&D and cross-sectoral collaboration	1. Preparation / January-November 2018 2. Realization / December 2018



8. RESPONSIBILITIES

All actions of this LIAP are direct responsibility of the Croatian Wood Cluster, that created this LIAP. CWC will outsource some activities or sub-activities, products and services if necessary. Furthermore the associated partner, Virovitica-Podravina County will be involved (ASP3), as well as all relevant stakeholders that are linked to other workpackages (4, 5, and 6).

However, the CWC remains the responsible for the implementation and tracking of the results, and experiences, that will be necessary to analyze in order to support the lead partner of the WP6 in the development of the Transnational Sustainability Plan (O.6.3), as an extension of the initially developed Transnational Strategy (WP3) with a time horizon of five years beyond the project lifetime, and Local Innovation Action Plan accordingly (D.6.2.4).

9. TARGET GROUPS AND STAKEHOLDERS

This chapter addresses the target groups and stakeholders according to each planned action.

Action	Target Groups	Stakeholders
1.1. Monthly publishing of news linked to the cross-sectoral projects		
	1. FBI representatives 2. Non-FBI representatives that come from the industries for potential cross-sectoral collaboration 3. Policy makers representatives	1. Potential users of the products that will come out of the cross-sectoral projects
1.2. Study on the branding of Slavonian oak (Quercus robur)		
	1. FBI representatives 2. Non-FBI representatives that come from the industries for potential cross-sectoral collaboration 3. Policy makers representatives	1. Potential users of the products that will come out of the cross-sectoral projects
2.1. Establishment of the working section within Croatian Wood Cluster		
	1. FBI representatives 2. Policy makers	1. Non-FBI representatives that come from the industries for potential cross-sectoral collaboration
2.2. Cluster-manager training workshop on cross-sectoral projects		
	1. Cluster managers (FBI and non FBI) 2. Policy makers 3. RIS Representatives	1. FBI and non FBI companies
2.3. Publishing of the leaflet about the benefits of the pellets in the public buildings		
	1. Policy makers 2. General public	1. Pellet producers
3.1. Start collaboration with the European Investment Bank		
	1. EIB 2. Local government units (cities)	1. FBI representatives
3.2. Creation of a database of the consultants, experts, and opportunities for CSC		
	1. Consultants, experts, projects, programmes that are linked to the	1. FBI representatives 2. Non-FBI representatives that come

	CSC	from the industries for potential cross-sectoral collaboration
3.3. Intensifying of the collaboration with the Regional Development Agency of the City of Zagreb (RAZA) on their cross-sectoral projects that include FBI		
	1. RAZA	1. FBI and non-FBI representatives that are interested in the potential cross-sectoral collaboration
4.1. Initiative on the signing of a letter of proposal on the cross-sectoral topics within educational programmes		
	1. FBI companies 2. Representatives of the FBI educationa programme	1. FBI and non-FBI representatives that are interested in the intensifying of the cross-sectoral collaboration 2. Students
4.2. Organization of the conference on R&D and cross-sectoral collaboration		
	1. FBI and non-FBI SMEs that have interest in the cross-sectoral collaboration with FBI companies 2. Policy makers	1. Companies that produce machines and equipments for FBI industry / To offer their products and to understand the possible new needs of the machines 2. R&D experts / Networking in order to enable easier access to the companies production environment that could be used for some testing 3. Consultants and experts interested in the development and coordination of the potential projects

10. RESOURCES AND BUDGET

This chapter contains information on the needed resources for the LIAP implementation.

- Human = Employees of the CWC, associate partner Virovitica-Podravina county, relevant stakeholders linked to the WP 4, 5, and 6 and/or external experts depending on the action
- Physical = Mostly connected with the costs of telephone, internet, office supplies, etc.
- Facilities = Mostly connected with the rooms needed for the bigger meetings, and organization of the conference on CSC, as well as cluster manager training workshop
- Financial = Costs linked to the organization of the workshop and conference, creation and print of the leaflet
- Others.

Action	Estimated budget* (January 2018-June 2019)
1.1. Monthly publishing of news linked to the cross-sectoral projects and R&D&I within FBIs	2.500 EUR (Identifying and adaptation of the news, publishing and dissemination)
1.2. Study on the branding of Slavonian oak (Quercus robur)	15.000 EUR (Survey, data analysis, study, publishing and print)
2.1. Establishment of the working section within Croatian Wood Cluster linked to cross-sectoral projects and R&D&I	1.200 EUR (Meeting rooms and catering)
2.2. Cluster-manager training workshop on cross-sectoral projects	4.000 EUR (Conference hall, catering translation costs, costs of the lecturers, working materials)
2.3. Publishing of the leaflet about the benefits of the pellets in the public buildings	8.000 EUR (Creative solution, writing of the text, print, distribution)

3.1. Start collaboration with the European Investment Bank in Croatia linked to it's project URBIS	300 EUR (Brainstorming meeting)
3.2. Creation of a database of the consultants, experts, and opportunities for cross-sectoral projects	5.000 EUR (Identification of the relevant stakeholders and projects, development of the database, dissemination)
3.3. Intensifying of the collaboration with the Regional Development Agency of the City of Zagreb (RAZA) on their cross-sectoral projects that include FBIs	3.000 EUR (Travel costs)
4.1. Initiative on the signing of a letter of proposal on the cross-sectoral topics within educational programmes	200 EUR (Meeting room, catering)
4.2. Organization of the conference on R&D and cross-sectoral collaboration	8.000 EUR (Conference hall, catering translation costs, costs of the lecturers, working materials)

**The estimated costs and budgets do not include salary costs of the CWC employees.*

11. COMMUNICATION ACTIVITIES

The communication plan will be developed on the national and local levels, depending on the action.

The Communication Plan on the National and Local / Regional Levels. The actions are created on the national platform, however, in order to achieve the maximum of the planned results, it is necessary to involve regional stakeholders (local government units, educational institutions and experts active as a part of RIS, as well as media representatives, by organizing linked events on the local level).

The Communication Tools. Since the main activities of the LIAP are focused on education and promotion, the most important communication tools will be printed brochures and flyers, newsletters, press releases, conferences and workshops/seminars.

Time Framework. The LIAP activities will be communicated from January 2018 until the end of the project (June 2019). If the LIAP achieves the planned results and shows room for further implementation, it is possible to create a second phase of the LIAP according to the best European practices on FBI and cross-sectoral approach to the further development of the sector.

12. RISK ANALYSIS

The possible risks related to the Croatian LIAP implementation:

DESCRIPTION OF POSSIBLE RISK	PROBABILITY OF OCCURRENCE	IMPACT	REMEDIAL ACTIONS
1. To be unsuccessful in the attraction of SMEs, other target groups and stakeholders	0.4	0.8	To organize an initial presentation of the LIAP among SMEs and other target groups and stakeholders
2. Low interest of the policy makers and government representatives	0.6	0.8	To organize more individual meetings with the relevant stakeholders
3. Low interest of other industries related to the cross-sectoral projects with FBIs	0.4	0.9	To put the accent on all the possibilities that FBIs are offering when collaborating with them

13. APPENDIX I:

LIAP CROATIA - TABLE OVERVIEW

LOCAL ACTION PLAN DETAILS	TIMELINE						OBJECTIVES	TARGET GROUPS	ESTIMATED BUDGET (EUR)*
ACTION & KEY IMPLEMENTATION STEPS	PP 3 (1-6/18) 01-03	04-06	PP 4 (7-12/18) 07-09	10-12	PP 5 (1-6/18) 01-03	04-06			
1.1. Monthly publishing of news linked to the cross-sectoral projects and R&D&I within FBIs							To improve the image of FBI sector with the help of the dissemination of the information on the benefits of cross-sectoral collaboration	1. FBI representatives 2. Non-FBI representatives that come from the industries for potential cross-sectoral collaboration 3. Policy makers representatives	2.500
Preparation									
Realization									
Capitalization									
1.2. Study on the branding of Slavonian oak (Quercus robur)							To attract other industries that could possibly collaborate with the FBIs	1. FBI representatives 2. Non-FBI representatives that come from the industries for potential cross-sectoral collaboration 3. Policy makers representatives	15.000
Preparation									
Realization (Publishing)									
Capitalization									
2.1. Establishment of the working section within Croatian Wood Cluster linked to cross-sectoral projects and R&D&I							To encourage FBI companies to start developing their business and new products based the cross-sectoral approach	1. FBI representatives 2. Policy makers	1.200
Preparation									
Realization									
Capitalization									
2.2. Cluster-manager training workshop on cross-sectoral projects							To support the policy makers in the process of strengthening of the capacities and programmes for the cross-sectoral collaboration	1. Cluster managers (FBI and non FBI) 2. Policy makers 3. RIS Representatives	4.000
Preparation									
Realization									
Capitalization									
2.3. Publishing of the leaflet about the benefits of the pellets in the public buildings							To raise awareness among policy makers on the FBI as a possible strong generator of the economy development on the regional and national level	1. Policy makers 2. General public	8.000
Preparation									
Realization									
Capitalization									
3.1. Start collaboration with the European Investment Bank in Croatia linked to its project URBIS							To support the development of specialized funding schemes that will encourage implementation of more products based on the cross-sectoral approach	1. EIB 2. Local government units (cities)	300
Preparation									
Realization									
Capitalization									
3.2. Creation of a database of the consultants, experts, and opportunities for cross-sectoral projects							To get an overview of the consultants, experts, and possible CS projects that could be of interest for the FBIs	1. Consultants, experts, projects, programmes that are linked to the CSC	5.000
Preparation									
Realization									
Capitalization									
3.3. Intensifying of the collaboration with the Regional Development Agency of the City of Zagreb (RAZA) on their cross-sectoral projects that include FBIs							To put an accent on all possibilities that collaboration with FBIs could ensure	1. RAZA	3.000
Preparation									
Realization									
Capitalization									
4.1. Initiative on the signing of a letter of support on the cross-sectoral topics within educational programmes							To raise the awareness of the educational system representatives on the introduction of the CS topics in the educational and training programmes	1. FBI companies 2. Representatives of the FBI educational programme	200
Preparation									
Realization									
Capitalization									
4.2. Organization of the conference on R&D and cross-sectoral collaboration							To attract other industries that could possibly collaborate with the FBIs, and to support the awareness raising among business society and policy makers on the importance of cross-sectoral approach	1. FBI and non-FBI SMEs that have interest in the cross-sectoral collaboration with FBI companies 2. Policy makers	8.000
Preparation									
Realization									
Capitalization									

*The estimated costs and budgets do not include salary costs of the employees of the Croatian Wood Cluster.