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Pilgrimage

5. Pilgrimage



5. Pilgrimage

Pilgrimage is a fundament of modern tourism, traditionally, it means journeys with a religious purpose. The term also can be used for secular travel for tourists with a special motivation for pilgrim to see cultural heritage, or an event. **Religion is an important** *element* of culture, it influences social attitudes, behaviour and traditions. Those, who are involved in religious tourism, want to *see significant cultural, artistic or ethnographic values* and *experience spiritual events*. Pilgrimage in this sense is a global experience, where the achievement of religious attitude and practices, spiritual growth are great motivating factors, and the *social significance of pilgrimage* tourism cannot be said of less importance, since the pilgrimage affects the local community.

Thousands of temples, cathedrals, synagogues, tombs and sacred sites are visited by pilgrim tourists worldwide may they be believers or non-believers. Religious sights can be considered as cultural, historical or artistic memorials, in this case tourism is not motivated by experiencing faith or religion, but *the motivation is to experience values of the tangible or intangible heritage*. Pilgrimage can be understood as *physical and spiritual challenge*. Thus, pilgrimage tourism is not only visiting a sacred place, but the activity includes visiting historical sites, famous people's homes or tombs.

Based on these values enlisted in the *local portfolios, during the Osijek Partner Meeting a "Pilgrimage" category was created, which includes around hundred eritage sites and hundreds of Jewish cultural elements* in the project partner cities. Primarily, the sub-groups of "Cemeteries, Graves and Memorials" and "Stolpersteins" are included in this category, but synagogues and residential buildings are also related to the "Pilgrimage" category.

According to the Osijek Partner Meeting, the local portfolios (LP) and the collected Joint Thematic Tour ideas one major pilgrimage-related product was identified, alongside three smaller ideas which were briefly described with the synergies in the Joint Project Portfolio. Project partners are free to choose which ideas are the most suitable for them, and they are free to co-operate with each other.

The major product is the Yugopartisan-Judopartisan tour, connecting the former Yugoslavian Project Partners.

The major product:

1) Yugopartisan-Judopartisan





This internatonal travel site promotes lesser-known Jewish Heritage sites all accross Europe and has an open call for outer projects to enrich the information provided by their website.



Web portal to a wide range of news, information and resources concerning Jewish monuments and heritage sites all over Europe. JHE fosters communication and information exchange regarding restoration, funding, best-practices, advisory, services and more.



Yugopartisan - Judopartisan

The agenda of the tour is to follow the stepways of the famous partisans of the former Yugoslavia by visiting the WW. I nemorials, which are scattered around the FYRs. During the rip, the participants can visit the natural beauty of the visited ountries and they can hear specifically focused stories where ewish were fighting against the Nazi troops. The trip would be organised to reach as much countries as possible, and PP cities would be the stopping points for the nights. Jewish food can be served as dinner. The tour is a specified Balkan tour.

Background:

Post-World War II monuments found in Montenegro represent important potential for the development of a new local and egional cultural tourism route. These monuments, mostly built fter World War II represent memorials to fighting against ascism, but also some of them possess exceptional artistic alue. An Assessments of post-World War II monuments in Montenegro, developed in 2019, recognized 11 most important nonuments that might form future potential cultural routes. I s expected that tourist operators will start organizing cultura routes on "Post-World War II monuments in Montenegro" and there is a potential to include Jewish cultural heritage in it.

Stakeholders(example)

Centre for Conservation and Archaeology of Montenegro PPs. ASPs. ourist boards, tour agencies CroCulTour association, tour quide associations. B'nai B'rith Croatia Culture Tours INFC k in Croatia Tours in Croatia presents a premier selection of private tours in

all regions of Croatia. Tours offer true immersion into the local life and culture of Croatia and showing the best of Croatia's diversity

https://www.tours-in-croatia.com/culture-tours-in-croatia



Haver Srbija is a non-profit, non-governmental, educational organization that promotes a diverse and inclusive society in Serbia. It was established in January 2013. The goal of the organisation is to introduce Serbian society to the culture, history and traditions of the Jewish people by creating and realizing educational activities, open discussions, lectures, seminars, exhibitions, programs and training.



Secret Dalmatia introduces remote locations in Croatia and its region to presents the famous jewels. Custom-designing creative leisure programs tailored completely to tourists interests. Croatia, Slovenia, Montenegro and other countries in the region are revealed.

https://www.secretdalmatia.com/signature-tours/jewishheritage-of-the-balkans



world.

They offer tips for travelling throught Slovenia tracing Jewish heritage. https://www.centropa.org/travel/ruth-ellengruber/jewish-itinerary-slovenia



They offer tours in Hungary, Germany, Slovenia, Romania, Croatia.

https://www.jewishtravelagency.com/product/jewishslovenia



Private Tours Croatia Ltd. is a travel agency located in Split, Croatia. Through creativity, tailor made tours giving the tourists the opportunity to increase their cultural awareness of the people and the places they visit, while at the same time having enough time for themselves. Jewish Heritage of Croatia - a tour / package offered by the company https://www.private-tourscroatia.com



AEPJ

The European Association for the Preservation and Promotion of Jewish Culture and Heritage (AEPJ) supports the preservation, appreciation and promotion of Jewish culture and Jewish heritage in Europe. The Association also strives to encourage Jewish sites to be open to the general public. These goals are notably achieved through its two leading programmes - the European Days of Jewish Culture and the European Routes of Jewish Heritage.



Independent tourism medium, channel of direct communication and sales in tourism sector.



Non-profit organization which provides an innovative and comprehensive digital platform to promote lewish cultural travel and help users discover and experience Jewish heritage around the world.Israel based non-profit organization provides and inovative and comprehensive digital platform to promote Jewish cultural travel and help users discover and experience Jewish heritage around the



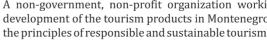
Serbian Adventures is a booking portal for sightseeing tours, cruising and excursions in Serbia. The website is created with the aim to present all tours in Serbia in one place. Organizers of the tours from our offer are mostly local travel agencies or enthusiasts such as hikers or adventurists.



MAVEN is a company of our stakeholder Maja Kutin, who organise tours for guests from Israel in Pomurje region and other cities in Slovenia, Austria and Croatia. She is ready to help to develop new products for their guests and also she is searching for new tourism products, which are based on Jewish cultural heritage.











Serbian adventures



in the late

6. Storytelling, oral history



6. Storytelling, oral history

People have always needed simple stories with characters to understand the world. *Storytelling is essential to achieve interesting destinations*. Stories adapted into touristic products and services are powerful because they can *deliver a tangible form of the intangible heritage and, thereby making them more accessible*. Based on the relationship of attractions to reality, we can distinguish between real-life and fiction-based attractions: while the first category represents events and characters of past events, people who have lived or historical periods, the latter centres on legends or fictional stories or persons. Icons of stories are people but they can be introduced as elements of brands, or the brand itself. *A meaningful storytelling can satisfy the visitors and attract future ones*.

Analysing the first group, the attractions are related to a real person/place/event. In other words, *the source of attraction derives largely from its historical past, origin, significance of the event, the person(s) involved*. On the other hand, legends and fictional characters can have a significant role in the formation of local tourism offer; a building that otherwise would not be interesting for tourists, but due to the *legends* or a famous person *associated with it,* the touristic significance of the object could increase. Stories play a *prominent role in city tours*, as the tour guides always need to tell information about the location they are visiting, among with stories and interesting things can keep or raise the tourists' attention.

According to the Osijek Partner Meeting, the local portfolios (LP) and the collected Joint Thematic Tour ideas, three major oral history-related products were identified, alongside six smaller ideas which were briefly described with the synergies in the Joint Project Portfolio. Project partners are free to choose which ideas are the most suitable for them, and they are free to co-operate with each other.

The major products are:

- 1) Jewish "Herstory" famous Jewish women in the local community
- 2) Cultural guide along personal stories
- 3) Cultural centres, memorials and exhibitions, installations





European Cemeteries Route

The European Cemeteries Route offers the visitors the possibility to literally walk through the local history, to learn about important personalities Traveling through this route enables visitors to discover the local, national and European Cultural Heritage. It helps to raise awareness of the importance of cemeteries in their multicultural dimension.



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Asociatia Mila80 - Galati - brings together people interested in local heritage, community history, local social developments and the specific customs of Galati. Organize Guided Pedestrian Tours of Galati. Ex: Tour "Inheritance of local minorities"; "Balcescu - the story of the street between the vineyards"; 'Temple of the Craftsmen Society.



German **UNESCO-Commission** Program "Kulturweit" International Regensburg volunteer program

The international volunteer work program of the German UNESCO-Commission offers people between the age of 18 and 26 the possibility to engage in the foreign culture- and education politics, for six to twelve months. Furthermore Alumni of this program have the possibility to complete an education afterward in order to be experts about the UNESCO for school projects in Germany.

Outstanding Jewish people in the city

ewish Cultural Center, Memorial installations

Exhibition of photographs and objects, fragments from the former life of the Jewish community, permanent installation: book case remembering the book burning with QR Codes of books (outside or inside as well). Theatre on the basis of Jewish literature/stories, small performances and readings will take place at the cultural cente or outside in changing public places in the city e.g. especially on Jewish holidays.

Fences around Jewish cemetery (for example in Murska Sobota) can be a platform for distributing information about the history of outstanding people in the jewish community.

Stakeholders

PPs. ASPs. tourist boards, tour agencies Osijek cultural institutions, CroCulTour association, B'nai B'rith Croatia (Zagreb) City of Osijek Jewish community of Osijek **Osijek-Baranja County Tourist Board**



The Jewish Comunity in Galati Galati County Directorate for Culture, Cults and National Cultural Heritage Galati Galtour Dunarea Group Galati, My City Association Mila 80 Association **Touristic agencies** Galati "Lower Danube"Cultural Center



Infocentrul Turistic **Centrul Multifunctional Bastion** ADPT (Timis Tourism Association)

Cultheca

Slavic-Jewish studies University of Regensburg Experts from the creative industry especially film industry



European Jewish Heritage Tours

Regensburg

European Jewish Heritage Tours organizes customized trips where Jews have made their mark over the centuries, and where they are guaranteed a safe and friendly welcome. offer private Jewish-oriented tours. Founded in 1998, they create customized private jewish, kosher and non-kosher tours and events for private individuals and institutions.



TO Kotor-Tourism Organization of Kotor

Public and govenrment service, carries out the tourism informational and promotional activities of Kotor both in the country and abroad, create the annual program for informational and promotional activities.



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Rat der Donaustädte Regensburg

Project agency for interregional cooperation between danube cities.The danube office in Ulm is a project management agency supporting transnationale cooperation between danube cities. In line with local and EU projects among othersthey enable exchange in the danube region.



UNESCO-Projectschools in 182 countries.

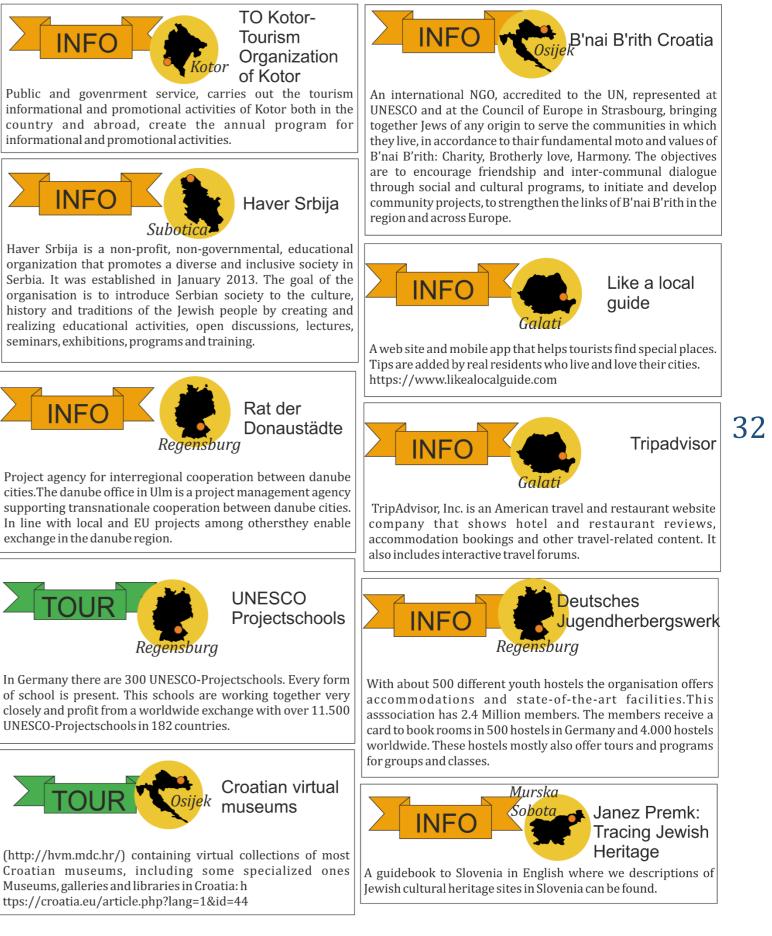
Museums, galleries and libraries in Croatia: h

ttps://croatia.eu/article.php?lang=1&id=44

Projectschools

Croatian virtual

museums









Kompas travel agency

Kompas is the first and biggest travel agency in Slovenia. They organize tours for guests from Israel around the country and nearby countries. We are in contact with them to include our Jewish heritage sites in their packages. http://www.kompas.si/



The travel agency was created with the intent of filling the gap of the highly saturated travel market by presenting Jewish cultural heritage and Jewish religious sites. First of all, The company play a significant role in the travel of the Jewish religious community both at home and abroad .http://www.aviv.hu/



The Croatian Society for Cultural Tourism is a non-partisan, non-governmental and non-profit association of freely associate citizens who pursue their personal and common interests and public needs in the field of cultural tourism. The activities of the Company are education, promotion and development of culture and tourism and it is of importance for the promotion and promotion of cultural tourism as an integral part of the continuous and sustainable development of the Republic of Croatia. https://crocultour.com/about/



The organization is promoting Germany as a journey destination by order of the government. Worldwide they are market the tourism diversity of Germany.

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Cultheca

Infocentrul Turistic Centrul Multifunctional Bastion ADPT (Timis Tourism Association)

Regensburg

Slavic-Jewish studies University of Regensburg Experts from the creative industry especially film industry



Non-profit organization which provides an innovative and comprehensive digital platform to promote Jewish cultural travel and help users discover and experience Jewish heritage around the world.Israel based non-profit organization provides and inovative and comprehensive digital platform to promote Jewish cultural travel and help users discover and experience Jewish heritage around the world.

Regensburg

Regensburg

The association was founded on September 19, 1949 for

the Lower Bavaria and Upper Palatinate

region in Regensburg . It is a registered association and

currently has more than 400 members, for the most part

the local authorities, i.e. counties and municipalities as well as

tourism associations. In addition, there are commercial

companies such as hotels and holiday resorts as supporting

members. The main task of the association is to promote and

maintain tourism in Lower Bavaria and the Upper Palatinate

SALES

area.

Regensburg

Tourismus GmbH

Tourismusverband

Book tours

Romania

Ostbayern e.V.







Tours in Romania, escorted only by professional tour guides Fun memorable stories and memories. https://booktoursromania.com/





The project is co-funded by European Union funds (ERDF, IPA) under the Danube Transnational Programme.







Romania's tourist guide presents the mo Romania: mountain trails, cyclotouris gorges, canyons, towns, traditional villa skiing places. It is a collection of places w were, walked, climbed or pedal. The photo story behind each place, the same.



A city exploration game featuring missi play. Follow clues and solve riddles to around the world while finding hidden st of a quest, an exploration mission that fictional tale where you are your person take you through the most exciting pla explore. There are quests available in European countries



Like a local guide - a web site and mobile a find special places. Tips are added by re and love their cities. https://www.likealo

Regensburg



Haver Srbija is a non-profit, non-gover organization that promotes a diverse an Serbia. It was established in January 2 organisation is to introduce Serbian so history and traditions of the Jewish pe realizing educational activities, open of seminars, exhibitions, programs and train



Travel experts offer exceptional service impartial comparison of tours based o experience. www.tourradar.com

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Amazing Romania	
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app that helps tourists al residents who live calguide.com	
Haver Srbija	
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They offer tips for travelling throught Slovenia tracing Jewish heritage. https://www.centropa.org/travel/ruth-ellengruber/jewish-itinerary-slovenia



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Magelan is a tourism company with 20 years of experience in creating and selling arrangements in Serbia for domestic and foreign clients. With mini buses it provides transfers at home and abroad. In addition, air ticket and travels abroad are sold. The company organizes trips around Serbia and surrounding countries, especially in Vojvodina and the Danube region, to develop their tourist activities. http://www.magelan.rs/

Outstanding Jewish people in the city

Guided tour through stolpersteins or stencil steps, treasure hunt

Cultural Guidance System (a system of highlighted ground surface coloured routes and markings. The lines lead to places of jewish history and culture. A self-guided tour along the Stolperstein can be also planned according to a brochure with description of story of Stelpersteins and other Jewish cultural heritage.

Stakeholders

PPs, ASPs,

tourist boards, tour agencies Osijek cultural institutions, CroCulTour association, B'nai B'rith Croatia (Zagreb) City of Osijek Jewish community of Osijek Osijek-Baranja County Tourist Board



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Private tours for small groups of tourists https://travelmakertours.com/



tourism product.

An incoming travel agency in Montenegro whichenhace the service on the domestic market in the field of tourism industry.Adress:Bul. Sv. Petra Cetinjskog br. 79, Podgorica.



Interested in transformation of Jewish heritage to a unique

Travel agency in Bosnia and Hercegovina, An exploration of the Balkans' complex and fascinating history, its stunning natural beauty, glorious art and architecture, delightful people and rich Jewish heritage.



Tours in Romania, escorted only by professional tour guides; Fun memorable stories and memories. https://booktoursromania.com/



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Heritage Tours

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Explores Jewish tangible heritage (synagogues and cemeteries) in different areas of Romania (Transylvania, Moldavia, Bucharest)http://www.romaniajewishtours.com/

yearly fee.



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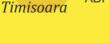


Romania

Book tours







Cultheca

The project is co-funded by European Union funds (ERDF, IPA) under the Danube Transnational Programme.

German **UNESCO-Commission** Program "Kulturweit" International Regensburg volunteer program

The international volunteer work program of the German UNESCO-Commission offers people between the age of 18 and 26 the possibility to engage in the foreign culture- and education politics, for six to twelve months. Furthermore Alumni of this program have the possibility to complete an education afterward in order to be experts about the UNESCO for school projects in Germany.



The European Association for the Preservation and Promotion of Jewish Culture and Heritage (AEPJ) supports the preservation, appreciation and promotion of Jewish culture and Jewish heritage in Europe. The Association also strives to encourage Jewish sites to be open to the general public. These goals are notably achieved through its two leading programmes - the European Days of Jewish Culture and the European Routes of Jewish Heritage.



Association of Significant Cemeteries in Europe

Under the umbrella of European institute of cultural routes, members of ASCE developed the European Cemeteries Route. Mission and values of the route are in synergy with core of ASCE and at the same time opening our cemeteries to tourists.

Those visitors who wish to admire art, history, architecture, nature and heritage in a peaceful and truthful environment of a cemetery. Route membership brings several benefits within a







The Croatian Society for Cultural Tourism is a non-partisan, non-governmental and non-profit association of freely associate citizens who pursue their personal and common interests and public needs in the field of cultural tourism. The activities of the Company are education, promotion and development of culture and tourism and it is of importance for the promotion and promotion of cultural tourism as an integral part of the continuous and sustainable development of the Republic of Croatia. https://crocultour.com/about/



religious community both at home and abroad

.http://www.aviv.hu/

Outstanding Jewish people in the city

Jewish "Herstory"- famous female persons and prominent women in the city. Women formed and revolutionized the science scene and art history during the 18-20th century. many on them have Jewish origin or connections. The wheel of fortune and the political rollercoaster of the last decade created unique and significant memories. This is an important part of the local history and also an important part of the Jewish communities. Through joint thematic routes tourists can gain knowledge about the history of prominent Jewish women, "herstory".

Stakeholders

PPs, ASPs, tourist boards, tour agencies Osijek cultural institutions, CroCulTour association, B'nai B'rith Croatia (Zagreb) City of Osijek Jewish community of Osijek Osijek-Baranja County Tourist Board



Jewish Heritage Europe

Web portal to a wide range of news, information and resources concerning Jewish monuments and heritage sites all over Europe. JHE fosters communication and information exchange regarding restoration, funding, best-practices, advisory, services and more.



An international NGO, accredited to the UN, represented at UNESCO and at the Council of Europe in Strasbourg, bringing together Jews of any origin to serve the communities in which they live, in accordance to thair fundamental moto and values of B'nai B'rith: Charity, Brotherly love, Harmony. The objectives are to encourage friendship and inter-communal dialogue through social and cultural programs, to initiate and develop community projects, to strengthen the links of B'nai B'rith in the region and across Europe.



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This itinerary is designed to celebrate the contribution of women to Jewish cultural heritage across the member countries of the AEPJ By focusing on notable female figures from a wide variety of disciplines, the itinerary seeks to draw attention to the significance of the input of Jewish women, not just to their own cultural heritage, but also to the wider cultures of the countries they were active in and indeed, Europe generally. As with notable Jews from all fields of endeavour, the migratory nature of individuals and, indeed, communities is a significant factor. The itinerary seeks therefore not only to highlight the importance of notable Jewish women in their birth countries, but also recognise individuals who were active in other countries and we have noted where this is the case. Where possible or relevant, we have begun each itinerary with a notable quotation from the woman in question.



Public and govenrment service, carries out the tourism informational and promotional activities of Kotor both in the country and abroad, create the annual program for informational and promotional activities.

AEPJ

European Routes of Jewish Heritage Women in Judaism

TO Kotor-Tourism Organization of Kotor



7. Proposed content of the Action Plan

In the Action Plan, the following aspects should be described in the case of each chosen tourism product or service:

- 1) Which Project Partners (PP) are participating in the creation of the Joint Thematic Tour (JTT)
- 2) What is the detailed content of the JTT?
- **3) What are the tangible and intangible elements** of the Jewish Cultural Heritage identified in the local portfolio and the web-based Repository?
 - a. Tangible elements for each participating PP
 - b. Intangible elements for each participating PP

Using table format to help overviewing the product:

Table 1.: Used elements of the Jewish Cultural Heritage in the creation of the Virtual Synagogue route.

Banja Luka	Galati	Kotor	Murska Sobota	Regensburg
T1 Ashkenazi	T5 The	T4 The	T1 Synagogue in Lendava	T1 Romanesque Synagogue
temple The first and	life story	Karnel	Synagogue in Murska Sobota	(11th century)/ Neupfarrplatz
the second Sephardi	of Devy	Villa in	Synagogue in Maribor	
Synagogue	Abraham	Prčanj		
T4 The house of	T5 Harel	T2 Jewish	T4 Memorial park dedicated	T1 Gothic Synagogue (1210)/
Isak Solomon	family	cemetery,	to Jews – the victims of	Neupfarrplatz
Poljokan	story	Škaljari	Nazism; Murska Sobota	
T5 Jewish stores			T5 Izidor Hahn – printing	T1 Synagogue (1788)/ Hinter
T7 Stolepersteins			manufacturer T5 Ali Kardoš – newspaper editor	der Grieb T1 "Old" Synagogue (1841)/ Untere Bachgasse
T5 Story of Mikes			T5 Márton Freyer Farago –	T1 "New" Synagogue (1912)
Family			painter	Schäffnerstraße
Poljokan file				
T5 Story of Levi			T5 Aleksander Weiner –	
Family			lawyer and poet	
T5 Story of Katan				-
Family				

4) What is the share of the work of each PP?

- a. What activities should be done?
 - i. Activity list with identification
- b. What are the deliverables and the outputs?
 - i. Connected to the activities (if applicable)

The project is co-funded by European Union funds (ERDF, IPA) under the Danube Transnational Programme.



- c. What are the most important indicators?
 - i. Connected to the activities (if applicable)

5) Creation of the Responsibility Assignment Matrix

In a matrix format with the most important milestones and the named responsibility of the PP.

Milestone	Description	Responsible	
M1 – Hosting a kick off meeting	The kick off meeting will be the first phase of the establishment Jewish Cross-Country Cultural Walk. During the Kick-off, PPs will define what JCH elements the want to highlight	Szeged City	
M2 – Preparing a tour scheme	The tour scheme helps the PPs to create their own thematic tour. It helps standardizing the offer of the different PPs.	Szeged Surroundings Tourism Ltd.	and

6) Proposed timetable

- a. Naming the time limitation and the proposed activity-time relations
- b. Calculating slack and potential evaluation timing of the pilot

Activity	Starting Time	Ending Time
A1 – Inviting project partners in three following letters by mailchimp.	2020.05.12.	2020.05.14.
A2 – Waiting for the PPs' answers	2020.05.12.	2020.05.19

7) Proposed resources and tools

What are the needs for the evaluation of the service or the product?

8) Proposed budget

What is the overall budget and what are the most important budget lines according to activities?

9) Proposed organisation type

Supposedly a Matrix-organisation maybe with the lead of the LP

10) Stakeholder analysis and audience list

Who are the identified stakeholders and the audience using the Draft Study? Using Stakeholder Analysis and Commitment Scale for each stakeholder identified on the project audience and stakeholder list



		Importance of Stakeholder			
		Significant	Some importance	Little/no importance	Unknown
	Significant				
nce of Iolder	Somewhat influential	A		(C
Influence of Stakeholder	Little/no influence	Т	D	Т	
	Unknown	Ĺ)		J

A: high degree of influence on the project and high importance for its success. Good working relationships with these stakeholders must be made. Key players, Involve and engage and be partners!

B: high importance to the success of the project, but with low influence. Might be beneficiaries of a new service, but have little 'voice' in its development. Show consideration! Inform and consult!

C: high influence, who can therefore affect the project outcomes, but interests are not necessarily aligned with the overall goals of the project. Meet their needs! Involve and engage!

D: low influence, or importance to the project objectives, may require limited monitoring or evaluation, but are of low priority. Least important group, must be informed.

11) Visibility strategy

Visibility requirements using the Project Portfolio's Visibility chapter

12) Presentation of the product or the service

The methods and means to advertise and promote the proposed touristic product and service. The potential presentation methods of the thematic tour using different tools are defined in the Local Portfolio of Regensburg PP:

		I
The preparation and	Especially recent developments in the field of	
communication of cultural	personalization technology, present challenges, but	
contents should include	also various application possibilities:	
		1



Information boards	Apps QR-Codes
_	eBeacons
Print media	Geo-Tagging
Guided tours	GPS-Data
	Virtual Reality
Audio guides	Augmented Reality
Workshops	3D-Models
Educational offers	Automatic object recognition
Multimedia applications	Crowdsourcing
Interaction possibilities	Network effects
Networking opportunities	Geo-Fencing

13) Accessibility requirements

Is the proposed JTT easy-accessed? Are there any geographical constraints, distance and transport problems? What is the temporal availability for example opening hours, departure times for guided tours etc. ticket availability (online, on site, by telephone) and the availability of the responsible contact person are decisive.

14) Availability requirements

Are the tours available for people with disability? Product development includes preparations for visitors with limited mobility, limited activity (due to visual limitations, hearing impairments or learning disabilities). This includes information about infrastructure and terrain as well as an inclusive service offer.

Availability is measured along six criteria defined by PP Regensburg in the local portfolio and accepted as an adaptable scheme in the Osijek Partner Meeting. It can be used in a matrix and a three-point or a five-point scale can be used

- "<u>unlimited</u>" capacity: the use of the JCH element can be visited by large number of tourists
- <u>daily available</u>: the JCH is open every day, and capable for accepting tourists
- <u>easy communication</u>: the JCH element is eye-catching and has a story to tell
- <u>broad target group</u>: the JCH element used in the JTT is interesting for a lot of people
- <u>easy access</u>: it is in a frequently visited place and is easy to access in terms of parking, public transport (whatever is the main focus)
- <u>international significance</u>: the JCH element is interesting for people from different countries and cultures. The value it represents is universal and important on a regional, EU or global level.



The project is co-funded by European Union funds (ERDF, IPA) under the Danube Transnational Programme.



- **15)** Potential long-term revenue and profit, Business plan
 - a. financial
 - b. socio-cultural benefits

16) Sustainability Plan

A document, which describes how project will be sustained in the long term. It shows the projects potential to survive and thrive in the long term. The sustainability plan describes the different aspects in which the project has to be sustained in the long run to still function.

- <u>community sustainability</u>: how well the project is rooted in the community. It also describes how the community will continue with the project, once there is no more financial support. Participatory methods and involvement helps to increase community sustainability. The levels of commitment¹ can be measured and useful for each community group involved to define this level:
 - Enthusiastic support: Will work hard to make it happen
 - Help it work: Will lend appropriate support to implement the solution
 - Compliant: Will do the minimum acceptable and will try to lower the standard
 - Hesitant: Holds some reservations; won't volunteer
 - Indifferent: Won't help; won't hurt
 - Uncooperative: Will have to be prodded
 - Opposed: Will openly state opposition to the solution and act on that opposition
 - Hostile: Will block implementation of the solution at all costs
- <u>financial sustainability</u>: the potential of the project to live on after the original project founding is over. Financial sustainability relies on two bases: internal (revenue creating activities, memberships) and external (grants, donation, governmental found) sources. Financial sustainability part should define if there are any follow-up cost or other expenses.
- <u>organizational sustainability</u> is the ability to maintain the project results in case of tourism products and services: to maintain the touristic offer within the created organisation. Organizational sustainability rooted from internal and external resources. In terms of the planned thematic compilation, the project partners are the internal resources and experts, tour guides are the external ones.

¹ https://www.kbp.media/commitment-scale/



8. Summary

The aim of the draft study was *to create foundation to the development of joint attractions*. A comprehensive web-based Repository of JCH of project partner cities was made with potential connections to existing domestic or European thematic networks and thematic routes, and domestic, regional or international tourism information and sales services, creating the basis of the joint tourism service and attraction portfolio. *The draft study builds upon the local inventories, the repository and the synergy-based Joint Project Portfolio* (JPP).

The draft study highlighted the chosen Joint Thematic Tours (JTT) in all five +1 categories defined in Osijek Project Partner Meeting. Each idea is presented in a newspaper-like browser table. The chosen JTTs are the followings:

Gastronomy

- 1. Order your kosher food
- 2. Small tastings and culinary workshops
- 3. Gastro cookbook with kosher recipes

Built heritage

- 1. Remembering Baumhorn
- 2. Demolished and perished
- 3. REDISCOVERY cemetery routes

Events and festivals

1. The Jewish Culture festival /culture days

Pilgrimage

1. Jugopartisan-Judopartisan

Storytelling, oral history

- 1. Jewish "herstory" Jewish women in the history
- 2. Cultural guide along personal stories
- 3. Cultural centres, memorials and exhibitions, installations

The second part of the Draft Study gives a proposed table of content with a brief explanation for the following strategic document, the Action Plan. *Tourism product development of the JPP and the Draft Study provides the groundwork for the implementation and testing activities planned in WP5.*

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