

Output Factsheet

Output title:

Output 4.2: Transnational INSiGHTS walkshops:

1st Master Class, as a part of the 1st multilateral walkshop

Summary of the output (max. 2500 characters)

The 2nd Transnational knowledge and experience exchange event was the 1st multilateral walkshop, containing Study Visit, Master Class, and Critical Classroom. The event took place in Serbia, Arandelovac, on 28-30 June 2017. The organizer and the host partner was REDASP, the participants were the representatives of INSiGHTS Partners (except IfT and DA) and local, regional and national stakeholders from Serbia.

The walkshop was connected to the 3rd thematic pillar – Promoting healthy lifestyles & ecoconsciousness of the project. The 2nd element of the walkshop was the 1st Master Class organised on 29th June, from 13:00 to 16:00.

The aim of the Master Class was to offer in-depth lectures focusing on the thematic pillar 3 of the project. After the welcome speeches given by local stakeholders, Prof. Ulrike Pröbstl-Haider from BOKU held a presentation on product development in tourism, showing the classic and new approaches, analyses and examples of market penetration, product development, market development and diversification, and pointed out the importance of unique and authentic experiences for clients and target groups in a specific destination. After that, local expert Ivan Svetozarević held a presentation on promotion of healthy lifestyle and eco-consciousness with the focus on hiking as a growing trend and demand of tourists that integrates the ecological awareness component. Best practices from Serbia and the region were presented as well. The focus was on creating supply of services and products that interest tourists the most, the key ones being: looking for experience; following personal interest and hobbies; acquiring uncommon experiences and knowledge; trying unusual things; supporting the environmental protection and helping others.

During the discussion of the topic and study visit the participants pointed out the significance of an authentic experience (consuming local products, knowing their origin, interaction with providers of tourist services and recreational activities).

Prof. Ulrike Pröbstl-Haider emphasized how important it is for the providers of tourist services to know their client, its needs and what a new and extraordinary experience for them could be.



This was illustrated with the example of consuming organic fruits grown on the farm of the horse club in Arandjelovac. Although it is difficult to "get into somebody else's shoes" it is crucial to think about what guests have not experienced yet, but might need it and will have an extraordinary experience through the consumption.

Contribution to the project and Programme objectives (max. 1500 characters)

The overall objective of the project, fully in line with the Programme Specific Objective (Foster sustainable use of natural and cultural heritage and resources), is to foster sustainable utilisation of natural and cultural heritage of the involved areas in the Danube region in order to preserve and upgrade the intact local resources providing an outstanding potential to make these areas attractive destinations for healthy and slow tourism, thus serve as foundation for a flourishing responsible green tourism sector.

The three specific objectives of INSiGHTS are:

- Establishing integrated sustainable tourism management schemes;
- Promoting coordinated and smart tourism products linked to greenways;
- Stimulating eco-conscious and healthy lifestyle through green tourism.

The main topics of this Master Class were the theoretical background and the useful examples of project development in tourism; and the theoretical background and useful examples related to promotion of healthy lifestyles and eco- consciousness. These topics are connected to the 2nd and 3rd specific objectives of INSiGHTS.

During this session the participants experimented with novel solutions, new techniques and ideas of slow, green and healthy tourism. Based on the knowledge gained on the Master Class, the main project outputs (e.g. Integrated Sustainable Tourism Strategies, Model on slow, green & healthy tourism development, Pilot actions on greenway related tourism products and Pilot actions on promoting green & healthy living) will be elaborated in order to reach the mentioned objectives of INSiGHTS.

Transnational impact (max. 1500 characters)

Green tourism can offer a key break out opportunity for several less developed rural areas in the Danube-region with unique heritage assets but with considerably low innovative and adaptive capacity on behalf of the public and private sector. Therefore, transnational events, like this international Master Class can be an ideal tool for laying the ground of a new green tourism policy framework, where partners and stakeholders can exchange expertise, good practices and creative ideas, they can also learn new methods and theories and build such a knowledge pool that otherwise would not be available. Partners can share their capacities and test different solutions out of a comprehensive "toolkit". The knowledge gained thanks to this Master Class, and the upcoming strategies and models based on this knowledge, (like the Strategies and the Comprehensive Model) can be adapted by other countries and regions in Europe.

Moreover, the approach used at INSiGHTS Walkshops, including this Master Class is a brand new tool. It will be published on the project website, thus other regions/ projects will be able to adapt and remake this smart methodology, and possibly not just in the field of tourism but in other areas as well.



The knowledge gained in the Master Class, will also be transferred to local level staff members of PPs and to RSGs, thus ensuring institutional and stakeholder learning in several countries of Europe.

Contribution to EUSDR actions and/or targets (max. 1500 characters)

For building synergies, capitalise on other similar projects and initiatives and disseminate the results beyond the partnership, PPs participate in at least 4 external thematic external events incl. conferences, workshops or seminars organised by the EUSDR bodies and by other relevant networks and projects. They will present this brand new method (Walkshop, including Master Class) and the main project outputs (Integrated Sustainable Tourism Strategies, Model on slow, green & healthy tourism development) that are based on the knowledge gained through the walkshops, including the Master Class.

The final output, the Transnational Policy recommendations (Output 4.3.) will be elaborated based on the knowledge gained in walkshops, including the Master Class for national level decision-makers all across the Danube region for meeting the standards and targets set by the EU and particularly the EUSDR policy frameworks. It will also include a review of the EU and national level funding schemes and concrete suggestions for exploiting these sources, as well as an outlook on future capitalisation on the project results in the frame of the PA3 of EUSDR.

Performed testing, if applicable (max. 1000 characters)

Not relevant

Integration and use of the output by the target group (max. 2000 characters)

The representatives of partners and various Serbian stakeholders - including local, regional and national tourism & heritage actors, economic development actors, etc. from public, private and NGO sectors - participated at the Master Class, thus being part of the international knowledge exchange and learning activity. The Master Class offered direct benefit for staff members of the PPs and for local (Serbian) stakeholders (Individual learning). They had the chance to learn interesting facts about tourism development and promotion of healthy lifestyle during the presentations and then could take part of a fruitful discussion about these topics. They can implement the new methods to their daily work, including creating new strategies, new marketing methods or new tourism products in order to promote their region. Moreover, they had an opportunity to meet experts from other countries. These newly built international relationships can be useful for their future work.

The knowledge gained during the Master Class can be shared with other staff members of the PPs and of the stakeholder organisations by reporting back to their departments and by briefing decision-makers (institutional learning). RSG members of Piloting Partners' regions will be also informed about the main findings of the Master Class because of the media coverage of the event (press releases, information on institutional websites, media presence etc.) and via regional RSG workshops organised by the Piloting Partners.

The Master Class contributes to a more comprehensive improvement of the institutional planning and management capacities also across different departments, and generates a large-scale commitment to further use, upgrade and/ or implement the outputs (guidelines, strategies, management/ product development/ awareness raising model).

Geographical coverage and transferability (max. 1500 characters)



The Master Class took place in Serbia, Šumadija and Pomoravlje region, Arandjelovac municipality. Participants were stakeholders from Serbian national, regional, and local institutions and from partner countries (Slovakia, Austria, Croatia, Hungary, Slovenia, Romania, Bulgaria, Serbia).

The participants of the Master Class learned about good practices and solutions related to project development in tourism and promotion of healthy lifestyles and eco-consciousness via Serbian and Austrian good practices. The discussion among participants will have a positive impact not only on their home countries, but also on other European countries, because of the transferability of the knowledge gained at this event.

The knowledge gained thanks to this Master Class, and the upcoming strategies based on the knowledge (e.g. outputs like the Guidelines (Output and the Comprehensive Model) can also be adapted by other countries and regions in Europe.

Moreover, this brand new, innovative knowledge exchange tool (walkshop, including the Master Class) can be adapted not only in the field of tourism, but can also be easily transferred to different areas outside of the project area. It will be published on the project website, thus other regions/ projects will be able to adapt and remake this smart methodology, and possibly not just in the field of tourism.

Durability (max. 1500 characters)

All walkshops, including the Master Class in Serbia are durable, because will be of direct benefit of PPs' and Serbian stakeholders' participating staff members (individual learning). The knowledge gained will be shared with other staff members of the PP organisations by reporting back to the concerned departments and by briefing decision-makers (institutional learning). RSG members of Piloting Partners will be also informed about the main findings at RSG WS. The information of this Master Class will be available on the project website free of charge, the method and the context of this walkshop can be used by other organisations and other projects.

The smart solutions within the Comprehensive Model (Output 4.1) that is based on the knowledge gained during the walkshops (including the Master Class) will be fed into the regional strategies (Outputs 3.3) customized to specific territorial contexts, to be integrated into strategic development documents of the PP regions (in Act. 3.2). 8 PPs will implement a set of interrelated tools and methods within their pilot action in WP5, whilst some of them will feed follow up projects to be financed from mainstream ERDF funds or other (national/regional/local/own) resources.

Synergies with other projects/ initiatives and / or alignment with current EU policies/ directives/ regulations, if applicable (max. 1500 characters)

Not relevant

Output integration in the current political/ economic/ social/ technological/ environmental/ legal/ regulatory framework (max. 2000 characters)

The output cannot be directly integrated in the current political/economic/social/technological/environmental/legal/regulatory framework, but there are three ways for its indirect integration.



Some of stakeholders participating in the Master Class relate to local, regional and national and decision-makers of Serbia. They can implement the ideas and knowledge gained during the Master Class into the new strategies and frameworks.

The Comprehensive Model (Output 4.1) that is one of the main outputs of the INSiGHTS project will be co-created via a set of innovative exchange sessions, including the Master Class related to the 2nd and 3rd thematic pillar of the project (coordinated tourism supply development linked to greenways; promotion of healthy & eco-conscious lifestyle). The Comprehensive model will be tested and cross-checked by pairs of partners through pilot actions centred around the key thematic issues. Finally, for maximising the policy impact of the project, Transnational Policy Recommendations (Output 4.3) will be put on the table of decision-makers. It will include a review of the EU and national level funding schemes and concrete suggestions for exploiting these sources.

This new method (walkshop, including Master Class) can also be used for the elaboration of new national and regional strategies and frameworks.

