

Increased institutional capacity in Danube navigation by boosting joint transnational competences and skills in education and public development services

Planning of Act. 4.1 – Supply & demand of modal share promotion and Set-up of joint working programme

Milica Gvozdic 22 February 2017, Bucharest

Project co-funded by the European Union



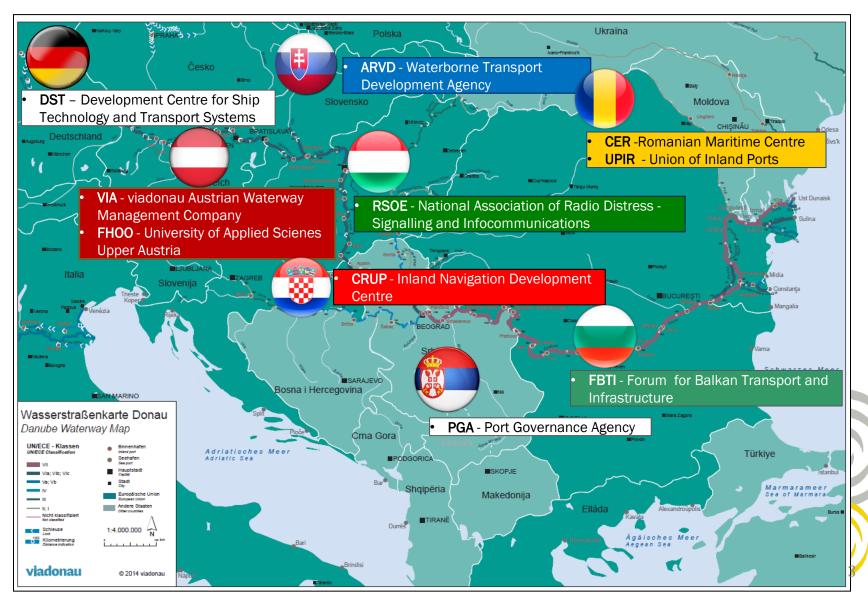


Agenda

- Overview WP 4
- Overview WP 4 Act.4.1
 - ✓ Identification of supply of services, tools and information regarding Danube logistics promotion
 - Analysis of state of play Danube modal share (preliminary results)
 - Analysis of state of play Danube modal share (TO DOs per PP)
- > Next steps





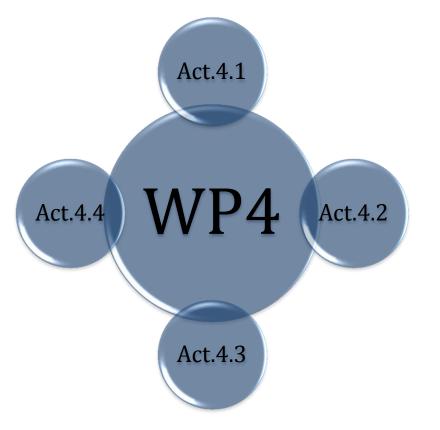


Danube SKILLS PROJECT STRUCTURE

WP1 Project Management	WP2 CER Communication Activities	WP3 CER Nautical qualifications	WP4 VIA Modal share competencies	CRUP WP5 Policy support
01/2017 – 06/2019	01/2017 – 06/2019	01/2017 – 05/2019	01/2017 – 05/2019	05/2017 – 06/2019
Act.1.1 CER Project management and administration	Act.2.1 CER Project communication, dissemination and promotion	Act.3.1 SBBH Investigation and analysis of state of play in the Danube Education and Training sector	Act.4.1 VIA Analysis of state of play in the Danube modal share promotion & Development of working programme	Act.5.1 FZP Gap analysis and impact evaluations
01/2017 – 06/2019	04/2017 – 06/2019	01/2017 – 09/2017	01/2017 – 09/2017	05/2017 – 12/2017
Act.1.2 CER Financial and technical management	Act.2.2 RSOE Stakeholder management	Act.3.2 DST Development of new transn. innov. learning tools and associated implementation method	Act.4.2 FHOO Development of new transn. Innov. learning tools and associated implementation method	Act.5.2 CER Policy support strategy for DR integration in overall European nautical eductaion legal framework
01/2017 – 06/2019	01/2017 – 06/2019	10/2017 – 05/2019	07/2017 – 02/2019	10/2017 – 06/2019
Act.1.3 CER Technical coordination and quality management		Act.3.3 CER Organisational capacity builidng on public entities on nautical qualifications	Act.4.3 VIA Organisational capacity builidng on public entities on modal share competencies	Act.5.3 VIA Policy support strategy for institutional capacity building of public modal share services
01/2017 – 06/2019		02/2018 – 10/2018	02/2018 – 10/2018	10/2017 – 06/2019
		Act.3.4 BMA Pilot testing of new public services on nautical qualifications	Act.4.4 ARVD Pilot testing of new public services on modal share competencies	Act.5.4 CER Joint transational action plan for implementation of Danube SKILLS
		09/2018 – 05/2019	09/2018 – 05/2019	07/2018 – 06/2019
				Act.5.5 Validation of Danube SKILLS policy support strategies and joint transn. action plan
	Project c	o-funded by the	European Union	12/2018 - 06/2019



Introduction WP4 – Modal share competencies



- Act.4.1 Analysis of state of play in the Danube modal share promotion & Development of working programme
- Act.4.2 Development of new transnational innovation learning tools and associated implementation method
- Act.4.3 Organisational capacity building on public entities on modal share competencies
- Act.4.4 Pilot testing of new public services on modal share competencies



Introduction WP4 – Modal share competencies

➤ <u>Target of WP4</u>:

Increase modal share competencies towards inland navigation of public Danube losgitics promotion centres

- ➢ <u>Planned steps in WP4</u>:
 - Analyse status quo
 - Identify gaps between supply & demand in terms of Danube logistics
 - Develop working plan
 - Implement working plan
 - Expand knowledge through train-the-trainer sessions
 - Pilot testing of new/improved services/information/tools with commercial sector



Introduction WP4 – Budget per PP

РР	Act.4.1	Act4.2	Act4.3	Act4.4	Total budget WP4 per PP
CER	9.982,00	12.982,00	13.408,00	11.104,00	47.476,00
VIA	10.212,00	17.570,00	11.212,00	22.212,00	61.206,00
FHOO	7.475,00	35.500,00	10.537,00	9.250,00	62.762,00
FTBI	4.140,00	21.831,00	9.198,00	9.007,00	44.176,00
CRUP	6.329,60	22.324,00	12.997,60	9.538,40	51.189,60
RSOE	3.450,00	10.140,00	5.760,00	9.640,00	28.990,00
UPIR	2.070,00	3.450,00	4.080,00	4.920,00	14.520,00
ARVD	5.474,00	16.853,20	10.059,40	13.021,40	45.408,00
DST	7.245,00	8.452,50	8.452,50	3.854,00	28.004,00
PGA	4.370,00	38.255,00	8.933,00	10.370,00	61.928,00
	60.747,60	187.357,70	94.637,50	102.916,80	445.659,60 7

Project co-funded by the European Union



WP4 timetable – Meetings & Deliverables

		Calendar month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
WP	WP/Act leader	Project month	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30
WP4	VIA	Modal share competencies	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	
Act. 4.1	VIA	Analysis of state of play in the Danube modal share promotion & Development of working programme	1	2	3	4	5	6	7	8	9																					
Act. 4.2	FHOO	Development of new transnational innovative learning tools and associated implementation method							1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20				
Act. 4.3	VIA	Organizational capacity building of public entities on modal share competencies														1	2	3	4	5	6	7	8	9								
Act. 4.4	ARVD	Pilot testing of the transnational tools with private sector users on modal share competencies																					1	2	3	4	5	6	7	8	9	

Planned meetings: M2 (kick-off), M5, M9, M15, M21, M25, M29, M30 (final event)

Due date of deliverables in WP4: D4.1.1: Report on navigation promotion supply (M6) D4.1.2: Report on navigation promotion demand (M9) D4.1.3: Joint working programme (M9) D4.3.1: Evaluation report on train-the-trainer sessions (M22) D4.4.1: Evaluation report on national stakeholder workshops (M29)

D4.4.2: Report on pilot actions (M29) Project co-funded by the European Union



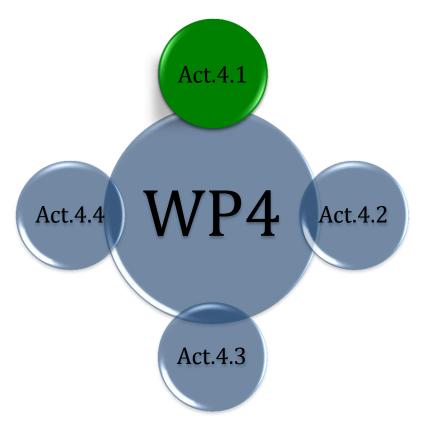
Introduction WP4 - Act.4.1



Project co-funded by the European Union



Introduction WP4 – Modal share competencies



- Act.4.1 Analysis of state of play in the Danube modal share promotion & Development of working programme
- Act.4.2 Development of new transnational innovation learning tools and associated implementation method
- Act.4.3 Organisational capacity building on public entities on modal share competencies
- Act.4.4 Pilot testing of new public services on modal share competencies



Deliverables of Act.4.1 until Sept. 2017

D4.1.1:

Report on Danube navigation promotion supply (official due date: June 2017) Partner inputs: 30.04.2017)

D4.1.2:

Report on Danube navigation promotion demand

(official due date: September 2017

Partner inputs: 30.06.2017)

D4.1.3: Joint working programme (Due date: September 2017)

- Description of current set-up of public Danube logistics promotion centres
- Analysis of available tools/services/information on IWT
- Collection & transfer of best practices on Danube navigation

- Description of identified target groups and stakeholders per country
- Collection of requirements of the targets groups for tools/services/information and regulatory changes on IWT

- Manual on development & upgrade of tools/services/information on IWT
- Definition on training measures in Danube logistics promotion centres
- Definition of set-up of future cooperation of Danube logistics
 promotion centres



Act.4.1: Analysis of state of play Danube modal share:

- Evaluation of organisational structure of PPs \checkmark
- Evaluation of existing services, tools and information regarding Danube logistics promotion- work in progress
- Collection of best practices in participating countries work in progress

Basis for joint working programme





Danube SKILLS - Survey of Status Quo in Danube Logistics Promotion							
Columns to be filled in by Project Partners (if apolicable):							
	1	General information about Project Partner					
	1.1	Name of Project Partner:					
		Legal status: Financed by (e.g. state budget, fees, membership					
	1.3	fees, etc.):					
	1.4	Number of staff in total:					
ļ	1.5	Short description of tasks and duties of the organisation:					
General	1.6	Name(s) of department(s)/team(s)/person(s) in charge of promotion of Danube logistics in your organisation (if applicable):					
	1.7	Own budget available for the promotion of Danube logistics? [yes/no):					
	1.8	Does your organisation offer information, services and/or tools on Danube logistics (e.g. business contacts, ports' infrastructure, fairway information, national & international legislation, business opportunities via 828 events, newsletters; conferences, etc.)?	YES/NO If yes, please specify the thematic blacks given in sections No. 2-10 below (if applicable)				
			Columns to be filled in by Project Partners (if				
		Information/ services/ tools provided by your organisation	applicable):				
		organisation					
		1					
	2	Information on the Danube fairway (NtS, locks status, water levels, bridges, etc.)					
tion	2.1	status, water levels, bridges, etc.) Description of information:					
rmation		status, water levels, bridges, etc.) Description of information: Target group (e.g. boatmasters, communities, authorities,):					
information	2.1	status, water levels, bridges, etc.) Description of information: Target group (e.g. boatmasters, communities, authorities,): Offered in print/digital/personal contact (if digital:					
wayinformation	2.1 2.2 2.3	status, water levels, bridges, etc.) Description of information: Target group (e.g. boatmasters, communities, authorities): Offered in print/digital/personal contact (if digital: JRL):					
Fairwayinformation	2.1	status, water levels, bridges, etc.) Description of information: Target group (e.g. boatmasters, communities, authorities,): Offered in print/digital/personal contact (if digital:					
Fairwayinformation	2.1 2.2 2.3 2.4	tatus, water levels, bridges, etc.) Description of information: farget group (e.g. boatmasters, communities, authorities): Offered in print/digital/personal contact (if digital: URL): Updated on regular basis? (yes/no, how often?):					
Fairway information	2.1 2.2 2.3 2.4 2.5	tatus, water levels, bridges, etc.) Description of information: Target group (e.g. boatmasters, communities, authoritiss): Offered in print/digital/personal contact (if digital: URL): Updated on regular basis? (yes/no, how often?): Sent out on regular basis? (yes/no, how often?):					
Fairwayinformation	2.1 2.2 2.3 2.4 2.5 2.6	tatus, water levels, bridges, etc.) Description of information: l'arget group (e.g. boatmasters, communities, nuthorities,.): Differed in print/digital/personal contact (if digital: INL.): Updated on regular basis? (yes/no, how often?): Variable in following language(s): Free of charge(s)? (yes/no): Danube ports (e.g. infrastructure of ports, contact persons of logitics service providers, port					
	2.1 2.2 2.3 2.4 2.5 2.6 2.7	tatus, water levels, bridges, etc.) pescription of information: l'arget group (e.g. bastmasters, communities, suthorities,): Differed in print/digital/personal contact (if digital: uft): Updated on regular basis? (ves/no, how often?): ent out on regular basis? (ves/no, how often?): variable in following language(s): Free of charge(s)? (ves/no): Danube ports (e.g. infrastructure of ports, contact					
	2.1 2.2 2.3 2.4 2.5 2.5 2.6 2.7 3	tatus, water levels, bridges, etc.) pescription of information: l'arget group (e.g. bastmasters, communities, juthorities,): Offered in print/digital/personal contac. (f digital: Updated on regular basis? (yes/no, how often?): ent out on regular basis? (yes/no, how often?): ent out on regular basis? (yes/no, how often?): Panube ports (e.g. infrastructure of ports, contact persons of logistics service providers, port handling & Storge facilities, exit					
Terminals	21 22 23 24 25 25 26 27 27 3 31 32 33	tatus, water levels, bridges, etc.) pescription of information: l'arget group (e.g. bastmasters, communities, uthorities,): Differed in print/digital/personal contact (if digital: Judiated on regular basis? (yes/no, how often?): ent out on regular basis? (yes/no, how often?): ent out on regular basis? (yes/no, how often?): Panuke ports (e.g. infrastructure of ports, contact persons of logistics service providers, port handling & storage facilities, etc.) Description of information: l'arget group: Differed in print/digital/personal contact (if digital: JRL.):					
Terminals	2.1 2.2 2.3 2.4 2.5 2.5 2.5 2.7 3 3 3.1 3.2 3.3 3.4	tatus, water levels, bridges, etc.) Description of information: l'arget group (e.g. bastmasters, communities, utihorities,.): Differed in print/digital/personal contact (if digital: UkL.): Updated on regular basis? (yes/no, how often?): ent out on regular basis? (yes/no, how often?): ent out on regular basis? (yes/no, how often?): evailable in following language(s): Tree of charge(s)? (yes/no): Danube ports (e.g. infrastructure of ports, contact persons of logitics service providers, port landing & storage failutes, etc.) Description of information: l'arget group: Offered in print/digital/personal contact (if digital: URL.):					
Terminals	21 22 23 24 25 25 26 27 7 3 31 32 33 33 34 35	tatus, water levels, bridges, etc.) pescription of information: l'arget group (e.g. boatmasters, communities, juthorities,): Offered in print/digital/personal contac (if digital: MLL.): Updated on regular basis? (yes/no, how often?): ent out on regular basis? (yes/no, how often?): Free of charge(s)? (yes/no): Danube ports (e.g. infrastructure of ports, contact persons of logistics service providers, port handling & Storage facilities, etc.) Description of information: l'arget group: Offered in print/digital/personal contact (if digital: MLL.): Updated on regular basis? (yes/no, how often?): ent out on regular basis? (yes/no, how often?):					
Terminals	2.1 2.2 2.3 2.4 2.5 2.6 2.7 3 3 3.1 3.2 3.3 3.3 3.4 3.5 3.6	tatus, water levels, bridges, etc.) Description of information: l'arget group (e.g. boatmasters, communities, utthorttiss): Offered in print/digital/personal contact (if digital: Updated on regular basis? (ves/no, how often?): ent out on regular basis? (ves/no, how often?): livaliable in following language(s): Free of charge(s)? (ves/no): Danube ports (e.g. infrastructure of ports, contact persons of logistics service providers, port landing & storage facilities, etc.) Description of information: l'arget group: Offered in print/digital/personal contact (if digital: Updated on regular basis? (ves/no, how often?): Vanilable in following language(s):					
Terminals	21 22 23 24 25 25 26 27 7 3 31 32 33 33 34 35	tatus, water levels, bridges, etc.) pescription of information: l'arget group (e.g. boatmasters, communities, juthorities,): Offered in print/digital/personal contac (if digital: MLL.): Updated on regular basis? (yes/no, how often?): ent out on regular basis? (yes/no, how often?): Free of charge(s)? (yes/no): Danube ports (e.g. infrastructure of ports, contact persons of logistics service providers, port handling & Storage facilities, etc.) Description of information: l'arget group: Offered in print/digital/personal contact (if digital: MLL.): Updated on regular basis? (yes/no, how often?): ent out on regular basis? (yes/no, how often?):					
Ports & Terminals	2.1 2.2 2.3 2.4 2.5 2.6 2.7 3 3 3.1 3.2 3.3 3.3 3.4 3.5 3.6	tatus, water levels, bridges, etc.) Description of information: l'arget group (e.g. boatmasters, communities, utthorttiss): Offered in print/digital/personal contact (if digital: Updated on regular basis? (ves/no, how often?): ent out on regular basis? (ves/no, how often?): livaliable in following language(s): Free of charge(s)? (ves/no): Danube ports (e.g. infrastructure of ports, contact persons of logistics service providers, port landing & storage facilities, etc.) Description of information: l'arget group: Offered in print/digital/personal contact (if digital: Updated on regular basis? (ves/no, how often?): Vanilable in following language(s):					
Ports & Terminals	21 22 23 24 25 26 27 3 3 31 32 33 33 34 34 35 35 36 37 7 4	tatus, water levels, bridges, etc.) pescription of information: l'arget group (e.g. boatmasters, communities, suthorities,): Offered in print/digital/personal contact (if digital: uthorities,): updated on regular basis? (vex/no, how often?): ent out on regular basis? (vex/no, how often?): anube ports (e.g., infrastructure of ports, contact persons of logistics service providers, port handling & storage facilities, etc.) Darube port (e.g., infrastructure of ports, contact persons of logistics service providers, port larget group: Offered in print/digital/personal contact (if digital: util): Jupitab in following language(s): Free of charge(s)? (vex/no); how often?): Ent out on regular basis? (vex/no, how often?): Ent out on regular basis? (vex/no, how often?): Ent out on regular basis? (vex/no, how often?): Free of charge(s)? (vex/no); Variable in following language(s): Free of charge(s)? (vex/no); bipping and forwarding companies (e.g. contact					
Ports & Terminals	2.1 2.2 2.3 2.4 2.5 2.6 2.7 3 3 3.1 3.1 3.2 3.3 3.4 3.4 3.5 3.6 3.7 4	tatus, water levels, bridges, etc.) Description of information: l'arget group (e.g. boatmasters, communities, uthortits): Offered in print/digital/personal contact (if digital: Judited on regular basis? (ves/no, how often?): evailable in following language(s): Free of charge(s)? (ves/no): Danube port (e.g. infrastructure of ports, contact persons of logistics sentice providers, port handing & torge facilities, etc.) Description of information: Offered on regular basis? (ves/no, how often?): ent cout on regular basis? (ves/no, how often?): ent cout on regular basis? (ves/no, how often?): ent cout on regular basis? (ves/no, how often?): Free of charge(s)? (ves/no): Shipping and forwarding companies (e.g. contact tetalis, transported cargo, served ports, etc.) Description of information: Larget group: Description of information: Larget group: Larget group: Descripti					
Ports & Terminals	21 22 23 24 25 26 27 3 3 31 32 33 33 34 34 35 35 36 37 7 4	tatus, water levels, bridges, etc.) pescription of information: l'arget group (e.g. boatmasters, communities, suthorities,); postreition of information: uthorities,); postreition of inducts and status and stat					
Ports & Terminals	21 22 23 24 25 26 27 3 3 31 32 33 33 34 34 35 35 36 37 7 4 41 41 42 43 44	tatus, water levels, bridges, etc.) pescription of information: l'arget group (e.g. boatmasters, communities, suthorities,): Offered in print/digital/personal contact (if digital: MLL.): Updated on regular basis? (vex/no, how often?): end out on regular basis? (vex/no, how often?): Free of charge(s)? (vex/no): Danube ports (e.g., infrastructure of ports, contact persons of logistics service providers, port handling & storage facilities, etc.) Description of information: l'arget group: Updated on regular basis? (vex/no, how often?): Free of charge(s)? (vex/no): Description of information: l'arget group: Updated on regular basis? (vex/no, how often?): Free of charge(s)? (vex/no): Updated in formation: l'arget group: Differed in print/digital/personal contact (if digital: vex.) Description of information: l'arget group: Shipping and forwarding companies (e.g. contact detalis, transported cargo, served ports, etc.) Description of information: l'arget group: Differed in print/digital/personal contact (if digital: VRL): Updated on regular basis? (vex/no):					
Transport companies Ports & Terminals Fairway information	2.1 2.2 2.3 2.4 2.5 2.6 2.7 3 3 3.1 3.2 3.3 3.3 3.4 3.4 3.5 3.5 3.6 3.7 4 4 4.1 4.2 4.3	tatus, water levels, bridges, etc.) pescription of information: l'arget group (e.g. boatmasters, communities, uthorties,.): Offered in print/digital/personal contact (if digital: Judited on regular basis? (ves/no, how often?): evailable in following language(s): Pree of tharge(s)? (ves/no): Danube port (e.g. infrastructure of ports, contact persons of logistics service providers, port manding & thorage facilities, etc.) Description of information: Iraget group: Offered on regular basis? (ves/no, how often?): ent out on regular basis? (ves/no, how often?): ent out on regular basis? (ves/no, how often?): Free of charge(s)? (ves/no): Bibping and forwarding companies (e.g. contact tetals, transported cargo, served ports, etc.) Description of information: Iraget group: Differed in print/digital/personal contact (if digital: tetals, transported cargo, served ports, etc.) Description of information: Iraget group: Differed in print/digital/personal contact (if digital: Bibping and forwarding companies (e.g. contact tetals, transported cargo, served ports, etc.) Description of information: Iraget group: Differed in print/digital/personal contact (if digital: BiL_):					

Aim of survey:

Profiling of project partners and their current portfolio of information/tools/services which <u>support</u> Danube Logistics promotion and modal shift towards inland waterway transports.

Survey content:

Block 1: Fairway information Block 2: Ports & Terminals Block 3: Transport companies Block 4: Funding schemes Block 5: Market opportunities Block 6: Promotion Block 6: Promotion Block 8: Best practices

Survey received from all project partners (except

RSOE)! ✓

Project co-funded by the European Union



Act. 4.1: PP Survey: Block 1: Fairway information

	Fairway information (NtS, locks status, water levels, etc.)	Available:	Comment viadonau:
DST	-	-	n.a.
FHOO	-	-	n.a.
VIA	Water levels, shallow sections, fairway condition, bridge clearance, NtS (Austria & other Danube countries), ENC, Interactive maps, etc. *** Navigability, types of vessels, locks on the Danube, bridges, list of public berths in Austria, etc.	DoRIS Website: <u>www.doris.bmvit.gv.at</u> (DE/EN) <u>www.viadonau.org/en/econ</u> <u>omy</u> (DE/EN)	Numerous information is relevant for other PPs
ARVD	-	-	-
RSOE			No information provided
CRUP	NtS, water levels, legislation	www.crup.hr (HR/EN)	NtS outdated (only in HR available)
PGA	-	-	-
CER	Training courses documents: navigation infrastructure works, water level, navigation procedures, classification of inland waterways of international importance, (CER)	In print	Possible to publish (parts) of document online in EN (as PDF)?
UPIR	-	-	-
FBTI	Level of the river, Terms and bans on the shipping	<u>http://transportal.bg/categ</u> <u>ory/voden-transport</u> (BG)	Possible to translate selected information in EN?



Act. 4.1: PP Survey: Block 2: Ports & Terminals

	Ports & Terminals (e.g. infrastructure of ports, contact persons, port handling & storage facilities, etc.)	Available:	Comment viadonau:
DST	-	-	n.a.
FHOO	-	-	n.a.
VIA	- "Danube Ports": online information platform of > 60 ports & transshipment sites (EN)	<u>www.danube-</u> logistics.info/danube-ports	
ARVD		-	
RSOE			No information provided
CRUP	e-port mobile application: implemented in Port of Vukovar (HR)		EN?
PGA	 Listing of licenced Port operators (RS) Links to Port operators websites, including information on port infrastructure and port superstructure (RS/EN) Annual bulletin (RS) 		Listing of licenced Port operators in EN? Annual bulletin in EN?
CER	- Training course documents regarding: inland ports of international importance, port infrastructures, port handling and storage facilities, port facility security, port operators, port lifting and transport equipmentorganization of berth activities, specific documents for cargoes, port water limits, etc.	In print	Possible to publish (parts) of document online in EN (as PDF)?
UPIR	- No of berths, total area, port service providers and their contact details, useful website links	<u>www.danube-</u> ports.ro/links_en.html	
FBTI	-	-	





Act. 4.1: PP Survey: Block 3: Transport companies

	Shipping and forwarding companies (e.g. contact details, transported cargo, served ports, etc.)	Available:	Comment viadonau:
DST	-	-	n.a.
FHOO	-	-	n.a.
VIA	"The Blue Pages" : online directory of shipping companies, shipping brokers and private vessel owner-operators with contact details, information on transported cargo, served ports, areas of operation	<u>www.danube-</u> logistics.info/the-blue-pages	
ARVD	-	-	
RSOE			No information provided
CRUP	-	-	n.a.
PGA	-	-	
CER	Training course documents: contract for the transport of cargoes in IWT, required documents for transport of cargoes, international conventions regarding the general conditions for the transport of goods on the Danube, mutual towage conventions and providing vessels aid in the event of damage, bill of lading, calculation methods for Kilat, INCOTERMS rules,	In print	Possible to publish (parts) of document online in EN (as PDF)?
UPIR	Contact details of local transport service providers		
FBTI	-	-	



Act. 4.1: PP Survey: Block 4: Funding schemes

	Funding schemes (national/international funding schemes relevant for Danube logistics)	Available:	Comment viadonau:
DST	-	-	n.a.
FHOO	-	-	n.a.
VIA	- Provision of information regarding national and international funding possibilities which are relevant for Danube logistics on regular whenever necessary	www.viadonau.org/en/econ omy/customer- service/advice-on-funding- schemes/ personal contact	
ARVD	-	-	
RSOE			No information provided
CRUP	<u>To be established</u>	CRUP web page, newsletter	HR/EN? In Act.4.2?
PGA	-	-	
CER	-	-	
UPIR	- Funding programmes and calls for proposals (RO/EN)	Digital and personal contact	
FBTI	-	-	





Act. 4.1: PP Survey: Block 5: Market opportunities

	Market opportunities for Danube logistics (e.g. market analysis, B2B, etc.)	Available:	Comment viadonau:
DST	-	-	n.a.
FHOO	-	-	n.a.
VIA	 Regularly market analysis of specific groups of goods for IWT B2B: Regular working initiatives with thematical focus on promising market segments for Danube logistics; 	Market analysis report (free download), Initiatives: <u>www.viadonau.org/en/econ</u> <u>omy/danube-</u> <u>logistics/working-</u> <u>initiatives-for-danube-</u> <u>logistics</u>	
ARVD	-	-	
RSOE			No information provided
CRUP	-	-	
PGA	-	-	
CER	-	-	
UPIR	Market studies, events to be attended, publications, newsletters	Digital	News& events (EN) <u>http://www.danube-</u> <u>ports.ro/events_en.html</u> "UNDER CONSTRUCTION"
FBTI	As a neutral partner, FBTI organises events		What kind of events? B2B?



Act. 4.1: PP Survey: Block 6: Promotion

	Promotion of Danube logistics on national/ international level (ecological friendliness, log. advantages, strengths, possibilities, etc.)	Available:	Comment viadonau:
DST	-	-	n.a.
FHOO	-	-	n.a.
VIA	 National and international conferences for promotion of Danube logistics & strengthening cooperation between the Danube logistics providers and the cargo owners. Coordination of PA1a "Mobility Waterways" of the Danube Region Strategy Manual on Danube Navigation 	Print, digital: (DE/EN/HU/RO) www.viadonau.org/en/news room/publications/manual- on-danube-navigation	
ARVD	-	-	
RSOE			No information provided
CRUP	-	-	
PGA	-	-	
CER	-	-	
UPIR	EU and national regulations and funding opportunities concerning this issue	digital ; websites address, personal contact	Is this more a "funding" issue?
FBTI	Intern. conference "Infrastructure and transport links between the Black and Adriatic Seas" for promotion of advantages of Maritime and Danube logistics & strengthening cooperation betw. maritime the Danube logistics providers and cargo owners. Participation as transport experts and stakeholders in the project ADB "Adriatic - Danube - Black Sea multimodal platform".	Personal contact -Digital: www.fbti.eu;	What where the results of the conference?



	Further themes	Available:	Comment viadonau:
DST	-	-	n.a.
FHOO	-	-	n.a.
VIA	- Manual on border controls	Digital , print (EN): <u>www.viadonau.org/en/new</u> <u>sroom/publications/manual</u> <u>-on-border-controls</u>	
ARVD	-	-	
RSOE			No information provided
CRUP	-	-	
PGA	-	-	
CER	-	-	
UPIR	 Port employes competence: labour market study, best practice, regulations, survey, strategy Emergency situation: role of port administrations and port service providers in case of accidents Navigability, safety and security in port areas: sediments related problems 	digital, personal contact (RO/EN)	
FBTI		-	-





TO DOs In WP 4 Act.4.1

Deadline: until 30 April 2017 Form: Report (inputs for joint working programme)

Project co-funded by the European Union



WP4 Act.4.1 – To dos per PP

РР	Act4.1			Special tasks according to available budget in Act.4.1
CER	9.982,00	Supply & Demand		- Extensive support in preparation of report on demand (D4.1.1) & report on supply (D4.1.2)
VIA	10.212,00	ly & and		Coordination of all activities
FHOO	7.475,00	х		- Support in preparations of templates, surveys/questionnaires - Collection of best practices in W-Europe - Support the preparation of joint working programme (D.4.1.3)
FTBI	4.140,00	S	Best practices	- Elaboration of promising business locations along Lower Danube for cargo groups relevant for IWT
CRUP	6.329,60	upply		- Elaboration of advantages of RIS, ITS for Danube logistics
RSOE	3.450,00	7 & De	ctices	- Elaboration of advantages of the FIS portal for Danube logistics
UPIR	2.070,00	Supply & Demand	01	- Elaboration of hinterland information of Port of Constanta (Transshipment possibilites for Danube inland vessels)
ARVD	5.474,00	<u>1</u>		- Elaboration of importance of accurate information on locks along the Danube for Danube logistics
DST	7.245,00	Demand		 Elaboration of importance of nautical information for Danube logistics Advantages and disadvantages of the different cargo vessels
PGA	4.370,00	Supply & Demand		 Elaboration of importance of information on ports, handlings equipment, etc. Elaboration of advantages of PGA "Port database" for Danube logistics



TO DOs in Act.4.1



DST

General task:

- Analyse (identify, specify & justify) the offered information from other organisations in DE and Danube Skills PPs, which can be incorporated in DST's service portfolio according to its tasks and duties AND the DST budget foreseen in Act.4.2

Specific task:

- Elaborate advantages and disadvantages of the different cargo vessels (in terms of manoeuvrability, in different traffic situation and environmental conditions)
 - Motor cargo vessels
 - Pushed convoys
 - Coupled formation
- Elaboration of importance of nautical information for Danube logistics
- Elaborate which tankers and RoRo vessel types are suitable for Danube pavigation
- Information on environmental friendliness of various vessel types
- Load compartments and if available picture of various vessel types



TO DOs in Act.4.1

FHOO

Specific task:

- Collection of best practices in W-Europe (organisations)
 - Voies navigables de France (VNF)
 - PANTEIA/NEA (NEA)
 - Inland Navigation Europe (INE)
 - Promotie Binnenvaart Vlaanderen (PBV)
 - Stichting Bureau Voorlichting Binnenvaart (BVB)
 - European Barge Union (EBU)
 - European Skippers Organisation (ESO)
 - European Shippers Council
 - ShortSeaShipping Inland Waterway Promotion Center (SPC)
 - Croatian Shortsea Promotion Centre
 - Wasserstraßen- und Schifffahrtsverwaltung des Bundes (WSV)
- Collection of best practices in W-Europe (services, tools, information)
- Create a (draft) template for survey on DEMAND for services, tools, information which support increased use of Danube logistics (until mid March 2017)



Evaluation of best practices in IWT promotion in WP 4 Act.4.1

FHOO – Alexandra Haller

Project co-funded by the European Union



Methodology:

1. Identifying Best Practices in IWT Promotion within Western Europe (organisations, associations, company/ services, tools, information)

• defined organizations:

Voies navigables de France (VNF)	PANTEIA/NEA (NEA)		
Inland Navigation Europe (INE)	Promotie Binnenvaart Vlaanderen (PBV)		
Stichting Bureau Voorlichting Binnenvaart (BVB)	European Barge Union (EBU)		
European Skippers Organisation (ESO) European Shippers Council			
ShortSeaShipping Inland Waterway Promotion Center (SPC)Croatian Shortsea Promotion CentreWasserstraßen- und Schifffahrtsverwaltung des Bundes (WSV)			

- project partners FHOO (REWWay, PROMINENT,...)
- desktop research (online)

Keywords (documented)

- general (e.g. promotion inland waterway Europe, promotion inland waterway Germany,...)
- 6 thematic focal points (e.g. information fairway condition Europe)
- country specific (e.g. information fairway condition France)
- Europe) e)



•



Methodology:

2. Evaluate Best Practices concerning defined criteria

- 6 thematic focal points
- other criteria (template)

		2	Best practice on providing information on fairway			
_		2.1	Title of best practice:	Title of best practice		
		2.2	Description and objective:	Text describing the good practice and its main features		
		2.3	Geographic area:	Name and place or region to which the best practice corresponds to		
	Ę	2.4	Type of best practice (organisation/publication/tool/service/other)	Please choose the type of the best practice and specify if "other"		
	ation	2.5	Target group and users of the best practice:	E.g. boatmasters, communities, authorities,		
Theme:	C	2.6	Key success factors:	What made this case a best practice?		
	inform	2.7	Contact:	Contact data and website of the best practice (if any)		
	ay i	2.8	Dissemination of best practice (if any):	Dissemination e.g. via email, online website, brochure,		
	Fairw	2.9	Free of charge(s)?	yes/no		
	Ë	2.10 0	Casta & financing (if applicable)	How much were the costs and how was/is the "best practice"		
		2.10 Costs & financing (if applicable):		financed?		
				What is needed to introduce this best practice in other countries? What		
		2.11	Requirements for the implementation in (other) Danube countries?	are the minimum needs (e.g. budget, government contribution,		
				leadership, etc.)		
- 12						

Figure 1: Template criteria for evaluation of best practices in IWT promotion

3. Gap Analysis

• feedback from other project partners



Evaluation of best practices in IWT promotion

Example:

		Best practice on promotion of inland navigation on national/ international level	Example 1	Example 2	
ľ	7.1	Title of best practice:	ShortSeaShipping Inland Waterway Promotion Center (SPC)	REWWay (Research and Education in Inland Waterway Logistics)	
	7.2		non-profit consultant (co-financed by public sector), SPC develops transport concepts, provides information for educational purposes and also attends events with lectures	Goal of REWWay is to integrate inland navigation (with a focus on Danube navigation) into logistics education and training to raise acceptance of the Danube as environmentally friendly way of transport by providing high quality and up-to-date teaching materials as well as offering transport school labs.	
	7.3	Geographic area:	Germany	Austria	
	7.4	Type of best practice (organisation, publication, tool, service, etc.):	organisation	tool	
	7.5	Target group and users of the best practice:	forwarders, schools/lecturers, interested people	students (higher education), lecturers	
otion	7.6	Key success factors:	qualified partners within network, providing information about benefits of inland waterway transport via different canals (consultant, workshops, events), website also available in English, reference projects, qualified links	up-to-date learning materials, thematic focus on relevant topics, national/intenational network with educational institutions, economy and research, all content available in English	
Theme: Promotion	7.7		Website: http://www.shortseashipping.de/en/ Contact: Andrea von Schell (Marketing Manager) E-Mail: vonschell@shortseashipping.de Phone: +49(0)228-300 4893 Fax: +49(0)228-300 807 4893	Website: http://www.rewway.at/en Contact: Alexandra Haller E-Mail: alexandra.haller@fh-steyr.at Tel.: +43 5 0804 33270 Fax: +43 5 0804 33299	
	7.8	Dissemination of best practice (if any):	projects, events, online materials/links	conferences, events, flyer, network, transport school labs, mailing	
	7.9	Free of charge(s)?	yes	yes	
-	7.10	Costs & financing (if applicable):	public-private partnership (competence network includes the Federal Ministry of Transport and Digital Infrastructure as well as the state departments of Hamburg, Bremen, Schleswig-Holstein, Mecklenburg- West Pomerania, Lower Saxony, North-Rhine Westphalia, Saxony- Anhalt, Rhineland-Palatinate; institutions and companies from the logistics cluster - e.g. Organisation for the Promotion of Short Sea Shipping)	funded by viadonau, no extra costs for transport school labs (except personel)	
	/.11	Requirements for the implementation in (other) Danube	establishing a network, financing (governmental aid and partners who are willing to pay) to provide service for free, information about country specific information	translation of learning materials for relevant countries, extension of platform for other countries (language), manpower within countries, elaboration of new learning bundles with country specific content/topics	





RSOE

General task:

- Analyse (identify, specify & justify) the offered information from other organisations in HU and Danube Skills PPs, which can be incorporated in RSOE service portfolio according to its tasks and duties AND the RSOE budget foreseen in Act.4.2
- Fill out the template "Survey of Status Quo in Danube Logistics Promotion" (until 3 March 2017, as reminder)
- Analyse best practices in HU (until 3 March 2017, as reminder)

Specific task: template provided by viadonau

- Elaboration of advantages of the FIS portal for Danube logistics





ARVD

General task:

- Analyse (identify, specify & justify) the offered information from other organisations in SK and Danube Skills PPs, which can be incorporated in ARVD's service portfolio according to its tasks and duties AND the ARVD budget foreseen in Act.4.2

Specific task: template provided by viadonau

- Analyse best practices in SK (until 3 March, as reminder)
 - University of Zilina: <u>http://www.inland-navigation.org/schools/university-of-zilina-dep-of-water-transport/ & https://www.uniza.sk/menu/inc.php?id=139</u>
 - The Department of Water Transport: http://kvd.uniza.sk/?lang=en iNeS Danube eLearning tool
 - Elaboration of importance of accurate information on locks along the Danube for Danube logistics Project co-funded by the European Union





CRUP

General task:

 Analyse (identify, specify & justify) the offered information from other organisations in HR and Danube Skills PPs, which can be incorporated in CRUP's service portfolio according to its tasks and duties AND the CRUP budget foreseen in Act.4.2

Specific task: template provided by viadonau

- Elaboration of advantages of RIS (ITS) for Danube logistics







PGA

General task:

- Analyse (identify, specify & justify) the offered information from other organisations & best practices in RS and Danube Skills PPs, which can be incorporated in PGA's service portfolio according to its tasks and duties AND the PGA budget foreseen in Act.4.2

Specific task: template provided by viadonau

- Elaboration of importance of information on ports, handlings equipment, etc.
- Elaboration of advantages and of PGA "Port database" for Danube logistics, plans which information will be public







CER/UPIR

General task:

Analyse (identify, specify & justify) the offered information from other organisations & best practices in RO and Danube Skills PPs, which can be incorporated in CER's/UPIR's service portfolio according to its tasks and duties AND the CER/UPIR budget foreseen in Act.4.2

Specific task: template provided by viadonau

 UPIR: Elaboration of hinterland information of Port of Constanta (Port development plans – port resident companies, terminals, transshipment possibilities, railway/road connections, etc.)





FTBI

General task:

 Analyse (identify, specify & justify) the offered information from other organisations in BG and Danube Skills PPs, which can be incorporated in FTBI's service portfolio according to its tasks and duties AND the FBTI budget foreseen in Act.4.2

Specific task: template provided by viadonau

- Elaboration of promising business locations along Lower Danube for cargo groups relevant for Danube inland navigation





Reminder: Associated strategic partners in WP 4

	CCNR	DC	SC	CzMT	EDINNA	ETF	DC
Act.4.1	-	-	-	Х	-	-	-
Act.4.2	Х	Х	Х	Х	-	-	Х
Act.4.3	Х	Х	Х	(x)	-	(x)	х
Act.4.4	(x)	(x)	(x)	?	-	-	(x)
Sponsoring partner / Contact	CER	RSOE	MSB	CRUP	FPZ	CER	VIA

► Involvement tbc with responsible PPs



Initial ideas on information/tools in 4.2 from PPs (collected in 2015)

		Digital/print	Update/ne
viadonau	Update Marketstudy "Danube Corridor"	Digital	Update
	Update Danube Logistics Portal	Digital	Update
	Update and print "Manual on border controls along the Danube"	Digital + print	Update
	Flyer Danube Logistics Portal	Print	Update
	Brochure "Contacts of Danube Logistics Promotion centres" (= contacts of PPs) in EN for all PPs	Print	New
FHOO	Summary market study "Danube Corridor"	Digital	New
	Inland navigation - best practises in Danube Region	Digital	New
	Country comparison in IWT (SWOT)	Digital	New
	Development of learning tools for 4.3	Digital	New
	Board game on "Synchromodality/optimization of cargo flows"	Print	New
ARVD			
RSOE			
PGA	Port database	Digital	New
	Brochure "Contact points Danube Ports along the Danube" in EN + RS	Print	New
	Newsletter on Serbian ports' performance in EN + RS	Digital	New
	Expansion of PGA website with data on IWT in EN+ RS	Digital	Update
FTBI	New Danube Portal	Digital	New
	Flyer Danube Logistics Portal	Print	New
	Brochure "Contacts of Danube Logistics Promotion centres"	Print	New
CRUP	Brochure on shipping companies in Croatia	Digital	New
	Central Croatian Inland Navigation Web page development ??	Digital	New
	RIS centre web upgrade	Digital	Update
	Brochure on RIS in transport and Logistic in Danube region	Digital	New
	Market study on CRO bussines sector needs in IWT	Digital	New
CER			
UPIR	Project co-funded by the European Uni		36



Next steps:

1. Evaluation of demand for services, tools and information regarding Danube logistics promotion (Deadline June 2017)

PPs will receive a survey template and identify demand for services, tools and information regarding Danube logistics promotion by selected stakeholders:

- Cargo owners
- Danube logistics service providers
- ► Basis for survey partners: Stakeholderlist (WP2)

2. Development of joint working programme (Deadline September 2017)





Questions?

Remarks?





Project co-funded by the European Union



Thank you for your attention!



Project co-funded by the European Union