

The Bulgarian-Romanian Business Relations

and

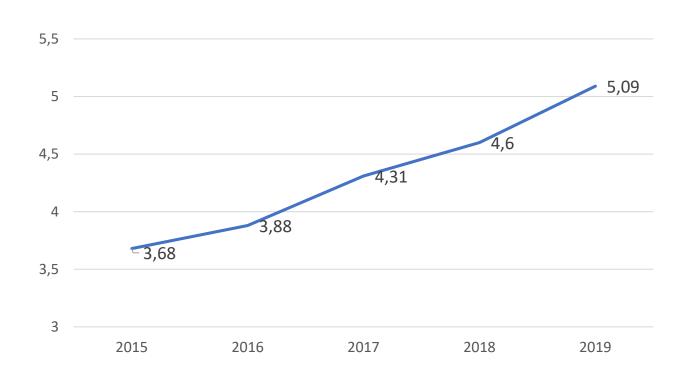
SMEs Cross-border Opportunities

Danube Agrofood Innovation Forum November 18th, 2020



The Romanian-Bulgarian Business Relations

Trade between Romania and Bulgaria (in billions of euro)



Bulgaria's largest trading partners for 2019

- Germany 8 458.6 million euro
- Romania 5 009.7 million euro
- Italy 4 695.1 million euro
- Turkey 4 342.7 million euro
- Russia 3 806.6 million euro
- Greece 3 561.5 million euro
- China 2 300.5 million euro
- France 2 139.3 million euro

More than 5500 Bulgarian companies with Romanian capital

More than 2500 Romanian companies with Bulgarian capital



Turnover by Product Group 2019

Form Romania to Bulgaria	From Bulgaria to Romania
Petroleum oils, natural gas	Iron bars or non-alloy steel
Sunflower seeds and by- products	Machines and devices for harvesting or threshing crops (incl. tractors)
Metal waste and scrap – copper, cast iron, steel and iron	Pharmaceutical products
Pneumatic rubber	Agricultural raw materials (corn, wheat)
Automobiles	Biofuels





The Bulgarian-Romanian Chamber of Commerce and Industry

- > 90 member companies
- > 10 qualified experts
- A strong partnership network in Bulgaria, Romania and the EU
- Recognizable brand and trustworthy reputation

Our priority areas include:

- Transport connectivity between Bulgaria and Romania
- Labour market and mobility
- Entrepreneurship and innovation
- Tourism

The Chamber is a member of the following national and international associations:







How we help?

Some of the SME services we provide:

- Market and economic information: taxation, registration and licensing regimes, company set-up and VAT registration
- Partner search, due diligence, mediation and promotional activities
- Consultancy and support in trade show participation in Bulgaria and Romania
- Assistance and development of marketing and communication materials adapted to the Bulgarian or Romanian market;
- ▶ B2B Offers Center
- References to various service providers













Our cross-border projects













Your trusted partner in Bulgaria and Romania

www.brcci.eu

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