

Danube Ports Info Day

Date & Time: 11 May 2017 / 12:00 – 14:00

Venue: Transport Logistic Fair Munich
Hall B3 / 306
Stand “Treffpunkt Donau” organised by Austrian Ports Association
IGÖD together with via donau
Messe München, Messegelände,
81823 München, Germany

Rationale for the meeting

The Danube Ports Info Day is meant to promote Danube Ports as logistics & service hubs as well as ideal locations to setting up businesses needing waterborne & intermodal logistics infrastructure. It was agreed among the DAPhNE partners to choose the Transport Logistic Fair in Munich as most suitable event.

With more than 2.000 exhibitors and 50.000 trade visitors, the Transport Logistic Fair in Munich is the world’s leading trade fair for logistics, mobility, IT and supply chain management, allowing its visitors to discuss the latest developments and concepts, get a comprehensive market overview and close important deals. The Fair in Munich also represents the most relevant event for logistics in Central and South-Eastern Europe, it can therefore be considered as lead event for logistics also for the entire Danube region.

The Danube Ports Info Day shall facilitate a structured discussion on port development opportunities touching on topics such as port infrastructure, PPPs for port investments and innovation & new markets in the Danube Region. This shall enable Danube Ports to transform more effectively into centres for regional development. The dialogue between industry representatives and port authorities will identify requirements for cost-effective logistics solutions and shortcomings as well as special investment / co-operation opportunities.

The Danube Ports Info Day is organised by Pro Danube International together with its partners within the EU-funded DAPhNE project – Danube Ports Network, which receives EU support under the Danube Transnational Program.



12:00 – 12:30

Welcome & introduction to the DAPhNE project

- Welcome from the host of the stand “Treffpunkt Donau” – Friedrich Lehr, CEO Port of Vienna
- Outline of the DAPhNE objectives & planned activities – Manfred Seitz, General Secretary Pro Danube International
- Good practices of industrial development, Werner Auer, CEO Ennshafen OÖ GmbH

12:30 – 14:00

Port Promotion - Round-tables

- *To encourage information exchange and promotion, the participants of the Port Info Day will be invited by the DAPhNE port partners for networking meetings in hosted round-tables. Each round-table will provide the opportunity to inform pre-invited visitors but also those that might take the opportunity at short notice on the occasion of the fair about the business opportunities of the hosting port partner. The hosts will prepare in advance information which shall facilitate talks regarding the following topics:*

- (1) Port infrastructure & industrial development opportunities*
- (2) Public-private partnership opportunities for port investments*
- (3) Innovation & new market opportunities*

- **DAPhNE Partners hosting a round table:**
 - 1. Ennshafen Port (EHO)**
 - 2. Port Authority Vukovar (PAV)**
 - 3. ILR Logistica Romania (ILR)**
 - 4. Hungarian Federation of Danube Ports (HFIP)**
 - 5. Port Governance Agency Serbia (PGA)**
- **DAPhNE ASP invited to attend/ host a round table**
 - 1. ASP – Port of Vienna**
 - 2. ASP – Danube Logistics Giurgiulesti**

**As from 12:30
14:00**

Lunch buffet available

Closing remarks from project coordinator / hosts of the event



Figure: Layout of Stand of Austrian Ports & via donau which will host Danube Ports Info Day

For the success of the promotional round tables a well in advance preparation of the event is essential. The table hosts will therefore undertake a mailing to potentially interested stakeholders in which they raise attention of the event, availability of competent personal for exchange of information as well as in which they express an invitation to visit the stand event.

Tips for DAPhNE partners:

1. Registering online for the Transport Logistic Fair Munich will save you time and money. Registration can be done at: <http://www.transportlogistic.de/trade-fair/visitors/purchase-ticket/index.html>
2. Registration for the Danube Ports Info Day is free of charge and can be done by sending a confirmation email to danila@prodanube.eu / florescu@prodanube.eu by 5 May 2017.
3. Suitable accommodation options can be found at: www.transportlogistic.de/hotels/en
4. The best ways to reach the event's location are presented here: <http://www.transportlogistic.de/travel-stay/getting-there/>
5. You may subscribe to the free transport logistic visitor newsletter to ensure you always receive the latest information about exhibition here: <http://www.transportlogistic.de/trade-fair/exhibition-profile/newsletter/>