



Welcome to the  
**Chamber of handicrafts**

Lower Bavaria-Upper Palatinate

**March 2017**

**DAS HANDEWERK**  
DIE WIRTSCHAFTSMACHT. VON NEBENAN.



## Economy in Germany

### Handicraft

- Electrician
- Carpenter
- Tiler
- Cabinet maker
- Baker
- Butcher
- Hair dresser

- Optician
- Heating/ air condition
- Mason
- Motor mechanics
- Painter
- Machine builder
- Orthopaedic technician

### Industry, Commerce

- Industry (e.g. Siemens, BMW.....)
- Insurance (z.B. Allianz.....)
- Trade (shops, stores)
- Financial sector
- Transport, Logistics
- Gastronomy

Services, maintenance  
Average: 5 employees

Production  
Services

Chamber of handicrafts

Chamber of industry and commerce



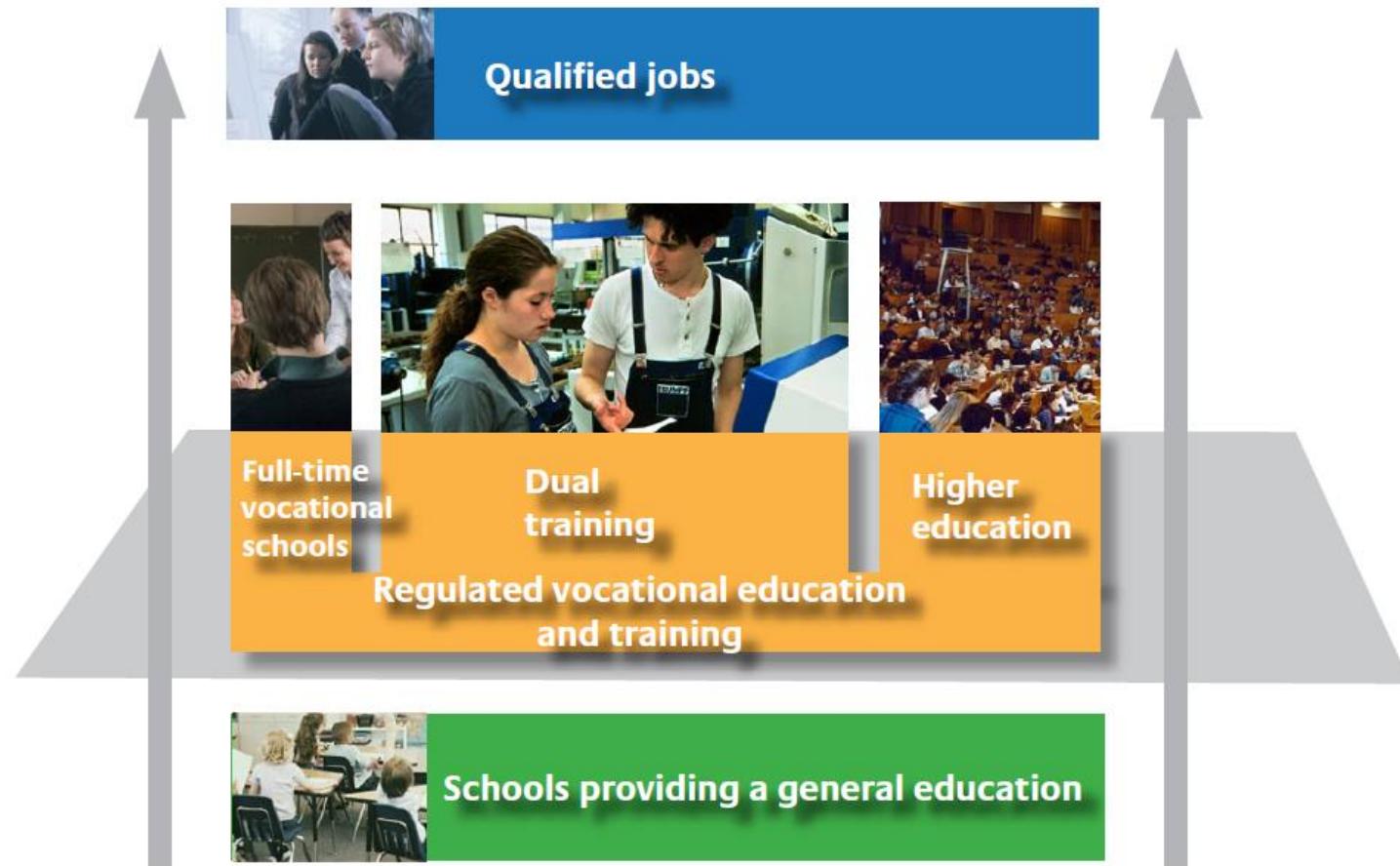
## Chamber of handicrafts

- **Government institution (reports to Ministry of Economy)**
- **Each company has to be member of the Chamber of handicrafts**

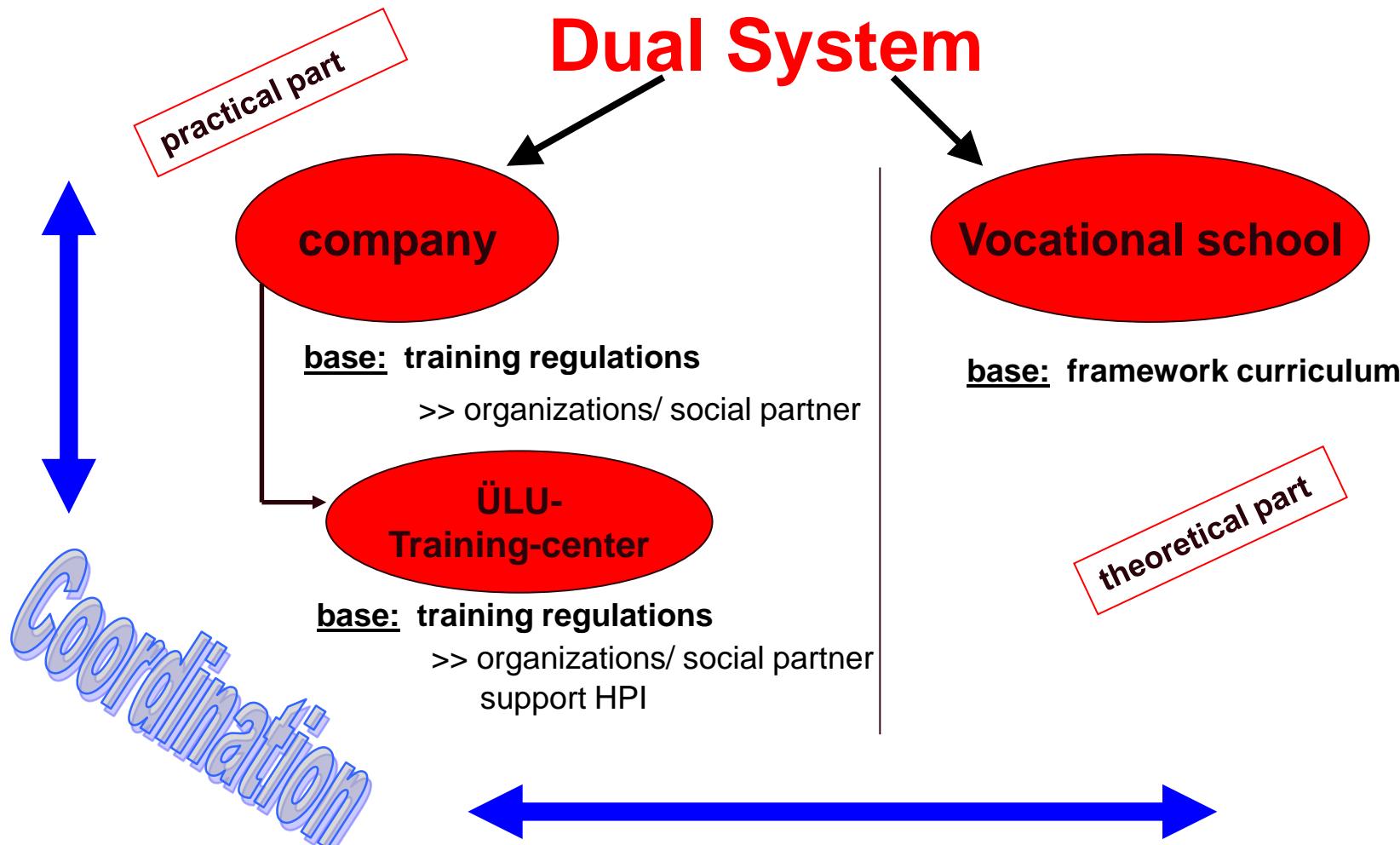
### Tasks of the chamber

- Representing the companies
  - Consulting
  - Education/Training
- 
- For the complete craft  
(all professions)

# From school to work



## Structure of Dual System



## Learning in the company



**Learning  
in the  
company**

- 3-4 days per week
- on the basis of training regulations
- within the framework of a training contract
- mainly at the workplace



## Learning at school



- 1-2 days per week on average
- on the basis of a framework curriculum
- general and vocational knowledge is taught within the framework of compulsory education



# Learning at our ÜLU-Trainingcenter

## ÜLU ...

- ... belongs to the practical training in the company
- ... supports the company concerning the education
- ... practical courses with one week duration
- ... average of 5-8 courses during the apprenticeship
- ... special topics that are not covered in the workplace



The goal is a modern and comprehensive training



## Example: ÜLU for electricians

### Electricians, specification energy and building services



#### Basics

#### First year of apprenticeship

G-ETEM 1/03 Treat, mount and install

G-ETEM 2/03 Measure and analyse

#### Common education

#### Second year of apprenticeship

ET 1/04 Install und check electronical systems

ET 3/04 Construct and check of steerings

#### Special education

#### Third year of apprenticeship

ETE 2/04 Construct and check systems of buildings

ETE 3/04 Construct, configure and check the teleconnection of buildings

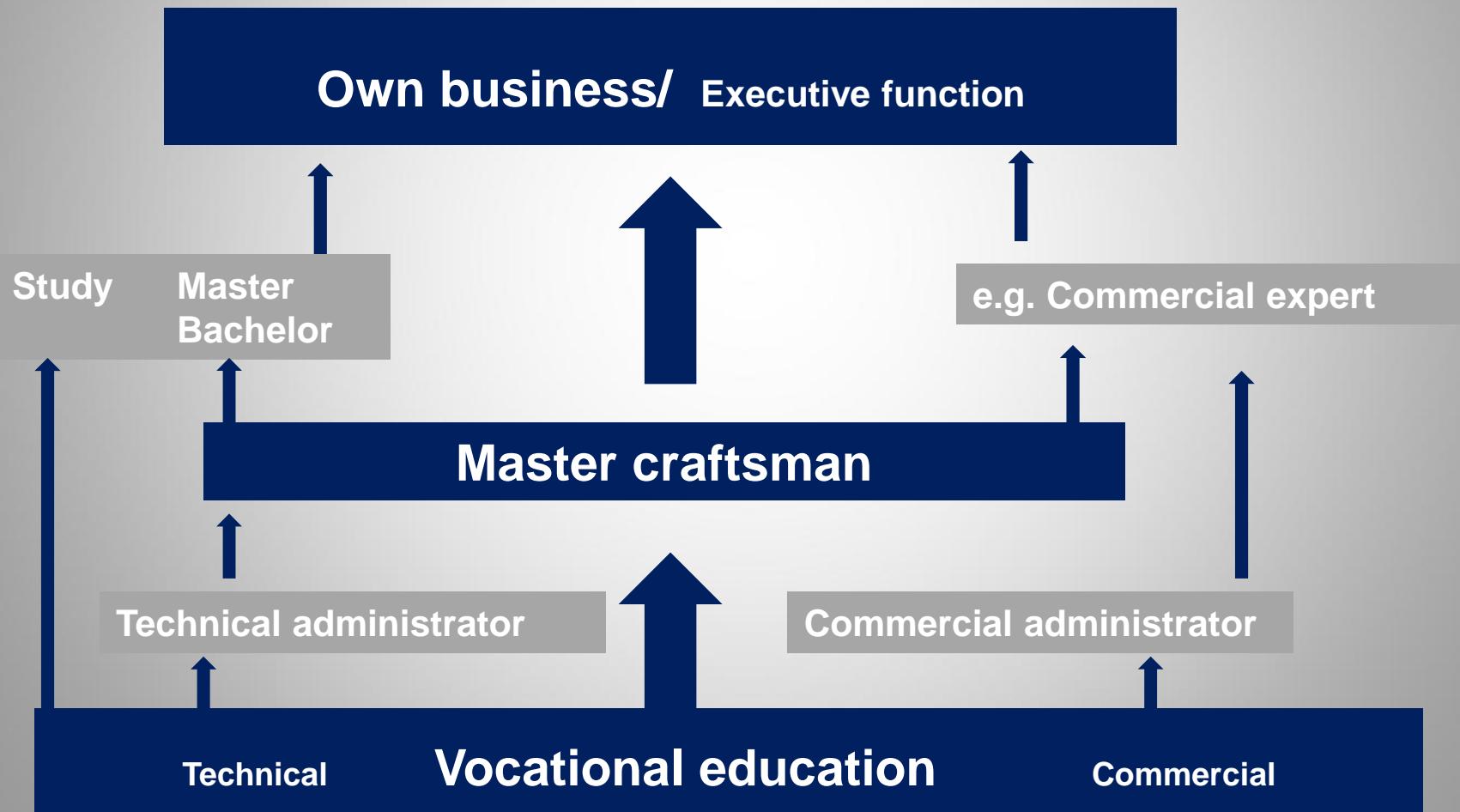


## Arguments in favour of dual training

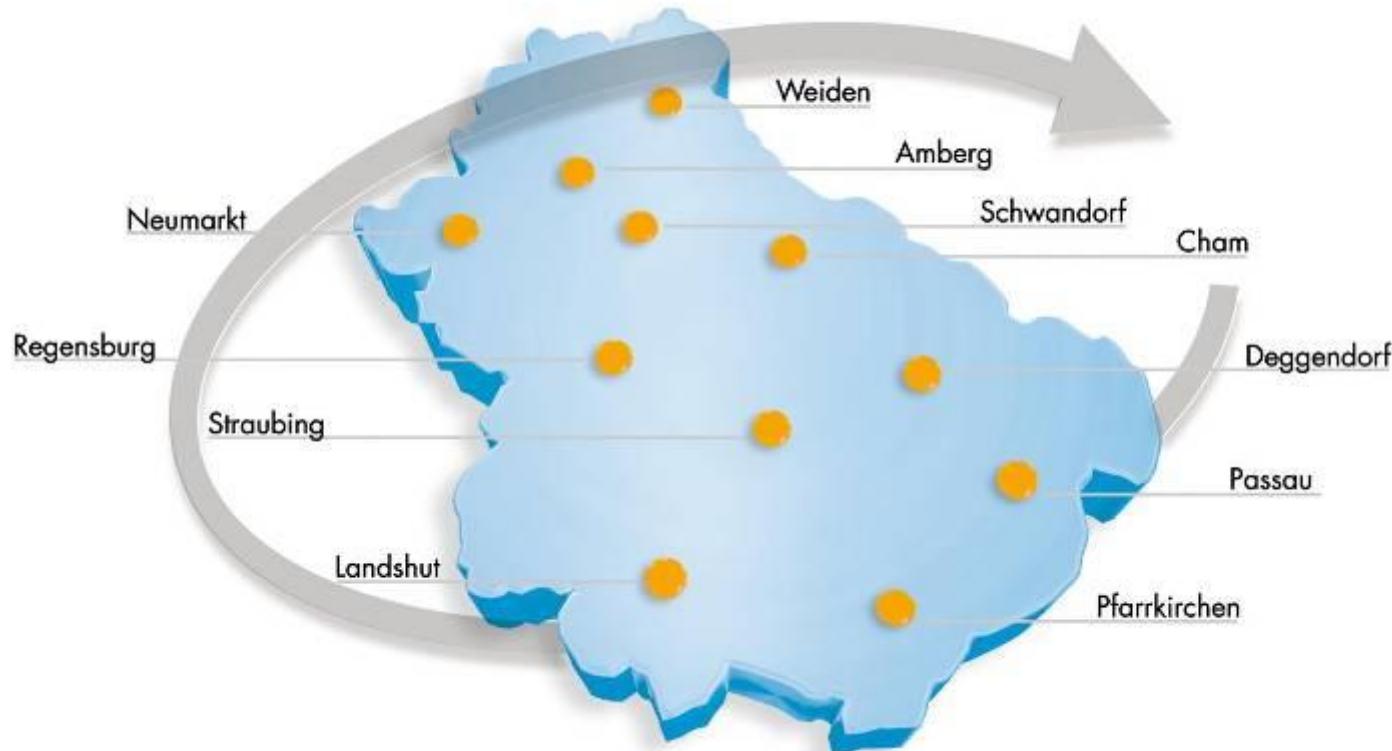
Advantages for company	Advantages for young people
<ul style="list-style-type: none"><li>• Secures the skilled labour needed</li><li>• Reduces cost of settling-in</li><li>• Increases motivation and loyalty to company</li><li>• Job-specific qualification</li><li>• Productive performance of trainees</li></ul>	<ul style="list-style-type: none"><li>• Good prospects on the labour market</li><li>• Recognized certificate</li><li>• Practical orientation</li><li>• Payment of an allowance</li></ul>



# Career in crafts



## 11 training centers





## Numbers of 2015

Total number of participants

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ÜLU courses	28.328
Master trainings	1.320
Technical trainings	8.584
Commercial trainings	2.304
<b>Total</b>	<b>40.536</b>



## Master training: Electrician



Landshut  
Regensburg  
Straubing  
Schwandorf



## Master training: Cabinet maker

Cham  
Passau



# **Education and training center BTZ Passau-Auerbach**



**Josef Sailer, head of BTZ**

## Impressions





**Thank you for listening.**

