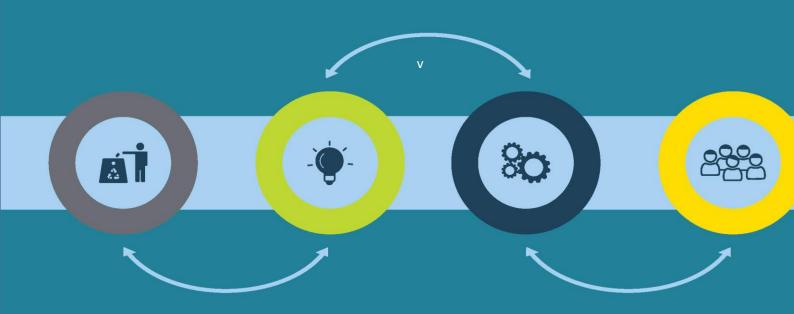
MOVECO

Mobilising Institutional Learning for Better Exploitation of Research and Innovation for the Circular Economy

CIRCULAR ECONOMY INNOVATION TOOLS Report on Match-making Tools

Prepared by Ana Nikšić, Tera Tehnopolis | April 2018





A stream of cooperation

Activity 5.4 Financing tools

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This data is collected in the framework of the Interreg Danube project MOVECO. The financial tools will give Business support organizations (BSOs) support on approaching new innovative collaboration along the value chain.

The purpose of the survey was to collect information about interregional match-making tools existing on the international level.

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1. Introduction

MOVECO is an Interreg V B Danube Transnational Programme project, co-funded by European Union funds: The European Regional Development Fund (ERDF) and the Instrument for the Pre-Accession Assistance (IPA).

The overall objective of MOVECO is to build a strong transnational partnership in the Danube region and to develop a transnational strategy for the transition from linear to circular economy. With new services and tools for eco-design and eco-innovation, the project's goal is to implement concepts and tools of circular economy and hereby support new business models and strengthen the cooperation between research and industry.

In accordance to this objective, an interregional Match-making database was created as a a tool to support BSOs on approaching new innovative business collaborations between small and medium entreprises (SMEs) and research and development (R&D) sector. The purpose of the database was to collect information about interregional Match-making platforms existing on the international level as a tool available to SMEs, R&D organisations and research and technology organisations (RTOs).

The survey was done by MOVECO project partners through a questionnaire. The mapping was carried out in nine countries (Austria, Bulgaria, Croatia, Germany, Hungary, Romania, Serbia, Slovakia, and Slovenia) and it resulted in identifying 19 different match-making portals.

The interregional match-making tool will be promoted through the MOVECO-web page, project partner web pages and MOVECO platform, where match-making tools are listed.

The database contains the list of match-making tools, descriptions of the tools and web sources.



2. Inter-regional match-making tools

Name of the	Responsible	Description of the tool (purpose and characteristics of the tool)	More information about the tool
tool	organization / programme		(web source if applicable-link)
Partnering database - EEN Partnering Profile Tool - MERLIN	EC / COSME / Enterprise Europe Network	EEN's online tool is developed to collect different types of profiles (Business Offer, Business Request, Research & Development profiles, Technology Offer, Technology Request) coming from different industry and business. You can search profiles via the internet, most often via Enterprise Europe Network affiliated sites. From this window you can conduct a search for business/technology/research profiles that are offering or requesting partnering opportunities. If your search results yields positive results you can then request more information about the profile (known in the Enterprise Europe Network as Making an Expression of Interest for the profile). The Profile Search functionality allows you to quickly search for profiles that suit your partnering needs by defining a set of editable criteria. The more criteria you add to your search will generally show less profile results as the search constraints are higher. Likewise, if you receive no results when you search for profiles it could be because your search is too focused. In this instance it is recommended that you re-define your search criteria as they may be too specialist. The Network manages Europe's largest online database of business opportunities. It contains thousands of business, technology and research cooperation requests and offers from companies and research and development institutions. The database is accessible for free. You can subscribe to receive alerts on new requests and offers.	Find an international partner: http://een.ec.europa.eu/ Search current opportunities: http://een.ec.europa.eu/tools/services/SearchCenter/Search/Profi leSimpleSearch?shid=32db25cb-726f-43b0-8b5f- 7742d0935799) Register to receive email alerts: http://een.ec.europa.eu/tools/services/ExpressionOfInterest/Cust omer/Create?shid=32db25cb-726f-43b0-8b5f-7742d0935799 More information you can find in Merlin - Enterprise Europe Network - Europa EU User Guide: https://een.ec.europa.eu/tools/services/Help/OnlineHelp/Merlin_ Client_UserGuide.pdf
Event database - EEN Search for partners tool - MERLIN	EC / COSME / Enterprise Europe Network	Every year there are many different types events that help people expand their business across Europe. Whether the event is a simple networking event through to highly specialist conferences relating to a particular scientific field, there is normally something for everyone. Tool enables you to access all the	Events calendar: http://een.ec.europa.eu/tools/services/EVE/Event/ListEvents?nola yout=true



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		events that the Enterprise Europe Network partner organisations have created that are open to registration for new and existing clients. The following chapter will explain the following functionality: • Search for upcoming events • Access the events calendar	Event search: http://een.ec.europa.eu/tools/services/SearchCenter/Search/EventSimpleSearch?shid=32db25cb-726f-43b0-8b5f-7742d0935799
		 Register for an event (if an event requires registration) Export Events to PDF, DOC, XLSX, HTML format 	More information you can find in Merlin - Enterprise Europe Network - Europa EU User Guide:
		EEN Network experts will search potential partners for you, saving you time and money. They will:	https://een.ec.europa.eu/tools/services/Help/OnlineHelp/Merlin_ Client_UserGuide.pdf
		 get in touch with the right experts in more than 60 countries leverage the Network's online database of business opportunities arrange your participation in our international matchmaking events and trade missions 	
		With this tool, you can search Events calendar or search for an event using as characteristic different keywords, event types, countries, industrial sectors etc.	
Participant Portal Partner	European Commission,	Through the Participant Portal Partner Search of the Horizon 2020 programme, the user can search partners for his/her project ideas among the participants in past EU projects. Partners can be found by certain criteria such	http://ec.europa.eu/research/participants/portal/desktop/en/org anisations/partner_search.html
Search	Horizon 2020	as keywords, topics or past call proposals. The search can also be limited by geographical criteria or by types of organisation. The Participant Portal Partner Search allows you to search and view profiles of all organisations that have received funding via the Participant Portal.	



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tool	organization / programme		(web source if applicable-link)
The Ideal-ist 2018	European Commission, Horizon 2020	Ideal-ist is an international ICT (Information and Communication Technologies) National Contact Point (NCP) network, supporting research and innovation within the EU Framework Programmes. The network includes more than 65 partners from EU and Non-EU Countries, such as Associated States, Eastern European Partner Countries (EEPC), Mediterranean Partner Countries (MPC), and other countries throughout the world. Ideal-ist was established in 1996 and offers also expertise in proposal writing and project management. Ideal-ist supports small and medium enterprises (SMEs), large enterprises, academia, research organisations, non-profit organisations, public administrations, and consultancies in interpreting the ICT Work Programme of Horizon 2020, submitting project ideas in line with the topics of Horizon 2020 and building partnerships. Idealist also offers an own partner search.	http://www.ideal-ist.eu/about
B2Match	B2Match GmbH, Vienna	Matchmaking tool that is used by the Enterprise Europe Network (and other organisations working in technology transfer) to organise brokerage events. Although usually used for face-to-face meetings, it is also possible to use it to bring together people virtually via the platform (such as the first Enterprise Europe Network First Virtual Profile Promotion Week in March 2017). For Enterprise Europe Network Partners there is a discount, other organizations can use it at the regular price (individual arrangements possible related to the needs).	https://www.b2match.com/
Partnering database Partnering Profile Tool	EEN/ Enterprise Europe Network	 Services of the European Network of Entrepreneurship is providing information about: directives of European regulations and recommendations, the opportunities offered by the EU market, markets of other countries that are included in the Network, possibilities for establishing business cooperation, EU programs and funds for small and medium enterprises, 	http://www.een.rs



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		 mediates the transfer of new technologies and knowledge, help in promoting your business and finding partners in the international market, stimulate SMEs to innovate and thus be more competitive on the market, refer SMEs to participate in EU Framework Programs. 	
Interreg CENTRAL EUROPE Community	Interreg CENTRAL EUROPE Transnational Cooperation programme	Project ideas, finding partners for your own idea.	http://interreg-central.eu/Content.Node/service/Login.html
DTP Member area	Danube Transnational Programme	Project ideas, finding partners for your own idea.	http://www.interreg-danube.eu/login
The SALTO- YOUTH Resource Centres provide	Erasmus+ Programme	Practical online tools for your youth work and training. Otlas partner finding is for finding partners for international projects.	https://www.salto-youth.net/ https://www.salto-youth.net/tools/otlas-partner-finding/
ÖKOINDUSTRIA International Environmental Industry, Energy Efficiency and Renewable	Hungarian Association of Environmental Enterprise	The ÖKOINDUSTRIA Exhibition is a significant environmental industry event in Centre and Eastern Europe with a wide range of professional events and international networking possibilities and special opportunity to show innovative environmental technologies and services, moreover it provides forum for information exchange, technology transfer and business cooperation	https://www.okoindustria.hu/en/



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Energy		The series of accompanying high-level professional conferences cover almost	
Exhibition		all environmental issues, which raise attention of a wide range of	
		environmental stakeholders. The ECO-Café provides convenient social area for	
		company presentations, B2B talks and for professional debates.	
INTERREG		Open for Bulgaria, Cyprus and Greece(EU)	http://www.interreg-balkanmed.eu/
Balkan- Mediterranean		Candidate countries: Macedonia and Albania	
2014-2020"		Priority Axis 1: "Entrepreneurship & Innovation"	
		Priority Axis 2: "Environment"	
		To contribute to the "EU 2020" strategy, for smart, sustainable and inclusive	
		growth".	
INTERREG		Interreg Europe helps regional and local governments across Europe to	https://www.interregeurope.eu/
Europe 2014-		develop and deliver better policy. By creating an environment and	
2020		opportunities for sharing solutions, we aim to ensure that government	
		investment, innovation and implementation efforts all lead to integrated and	
		sustainable impact for people and place.	
		Priorities: Research &Innovations, SME competitiveness, Low-carbon	
		economy, environment and resource efficiency	
INTERREG		INTERREG-IPA CBC Bulgaria-Serbia Programme will finance projects related	http://www.ipacbc-bgrs.eu/
Bulgaria-Serbia		to development of sustainable tourism, youth and environment. The total	
2014-2020		amount of the Programme's budget is 34 102 256 euro.	
		The eligible area of the Programme covers NUTS III regions or equivalents,	
		situated on the border between the both partnering countries, including:	
		Bulgarian districts Vidin, Montana, Vratsa, Sofia, Pernik and Kyustendil and	
		Serbian districts Bor, Zajecar, Nisava, Toplica, Pirot, Jablanica and Pcinja.	



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INTERREG		The eligible area of the Programme covers NUTS III regions or equivalents,	http://www.ipacbc-bgtr.eu/
Bulgaria –Turkey 2014-2020		situated on the border between the both partnering countries and covers the following regions:	
		In Bulgaria: District of Burgas (Aitos, Burgas, Kameno, Karnobat, Malko Tarnovo, Nesebar, Pomorie, Primorsko, Ruen, Sozopol, Sredets, Sungurlare, Tsarevo), District of Yambol (Bolyarovo, Elhovo, Straldzha, Toundzha, Yambol) and District of Haskovo (Dimitrovgrad, Harmanli, Haskovo, Ivaylovgrad, Lyubimets, Madzharovo, Mineralni bani, Simeonovgrad, Stambolovo, Svilengrad, Topolovgrad) In Turkey: Province of Edirne (Edirne, Enez, Havsa, İpsala, Keşan, Lalapaşa, Meriç, Süloğlu, Uzunköprü) and Province of Kırklareli (Babaeski, Demirköy, Kırklareli, Kofçaz, Lüleburgaz, Pehlivanköy, Pınarhisar, Vize) The Application package and the Guidelines for Applicants under the First Call for proposals, including all priority axis under the Programme (Priority Axis 1 – Environment, Priority Axis 2 - Sustainable tourism), was published in November 2015. The total amount of the Call for proposals' budget is € 11.028.255.	
INTERREG-IPA		The new Interreg-IPA "Bulgaria – the former Yugoslav Republic of Macedonia"	http://www.ipa-cbc-007.eu/
Bulgaria – the		cross-border programme focuses on measures aiming at mitigating the	
former Yugoslav Republic of		effects of climate change and at addressing issues related to the conservation of nature and biodiversity, the sustainable use of natural resources,	
Macedonia"		environmental protection and risk management at cross-border level. A key	
2014-2020		focus of the programme is also put on the protection of the natural and cultural heritage sites in the region. Moreover, funding will help enhance the competitiveness of SMEs and facilitate their access to new markets.	



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		The Interreg IPA CBC programme covers 2 border regions in Bulgaria and 3 regions from the former Yugoslav Republic of Macedonia. It is worth more than €19 million with a contribution of nearly €17 million from the Instrument for Pre-accession Assistance (IPA). The 5 NUTS III or equivalent regions involved in the Interreg IPA CBC Bulgaria - the former Yugoslav Republic of Macedonia programme are: • In Bulgaria: Districts of Blagoevgrad and Kyustendil. • In the former Yugoslav Republic of Macedonia: North East, South East, and East regions The programme will focus on the following three priorities: • Environment; • Sustainable tourism • Competitiveness.	
INTERREG V-A Romania- Bulgaria 2014- 2020		The programme goal is to develop the border area between the two countries by financing joint projects. The total budget of the programme is 258.504.126 euro (out of which 215.745.513 euro ERDF). The funds are allocated to 6 directions (priority axes): 1. A well connected region (96,450,936 euro) 2. A green region (63,454,564 euro) 3. A safe region (48,225,468 euro) 4. A skilled and inclusive region (17,767,279 euro)	http://www.interregrobg.eu/en/



Name of the	Responsible	Description of the tool (purpose and characteristics of the tool)	More information about the tool
tool	organization / programme		(web source if applicable-link)
Interreg V-A Greece-Bulgaria 2014-2020	programme	5. An efficient region (12,690,913) 6. Technical assistance (19,914,966) The eligible area: Romania-seven counties: Mehedinti, Dolj, Olt, Teleorman, Giurgiu, Calarasi, Constanta; Bulgaria-eight districts: Vidin, Vratsa, Montana, Pleven, Veliko Tarnovo, Ruse, Silistra, Dobrich. The programme Interreg V-A Greece-Bulgaria aims to increase entrepreneurial activity in the eligible area and to improve SME capacity to expand beyond local markets. Furthermore, the programme will improve cross-border cooperation in flood risk management and will develop and promote the border area's cultural and natural heritage for tourist purposes. Additionally, the foreseen actions will lead to better joint surface and groundwater management systems and will improve cross-border accessibility leading to reduced travel times for people and goods as well as improved traffic safety. Finally, the programme aims to expand social entrepreneurship in the border area leading to increased employment in social enterprises and increased delivery of social services to communities with poor socio-economic indicators. The programme's priorities are: Priority axis 1: A Competitive and Innovative Cross-Border Area	http://www.interreg.gr/en/
		Priority axis 2: A Sustainable and Climate adaptable Cross-Border area Priority axis 3: A Better interconnected Cross-Border Area	



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		Priority axis 4: A Socially Inclusive Cross-Border Area	
		Priority axis 5: Technical assistance	
		Eligible regions	
		Bulgaria	
		YUGOZAPADNA I YUZHNA TSENTRALNA BULGARIA	
		Yugozapaden	
		Yuzhen Tsentralen	
		Greece	
		Anatoliki Makedonia, Thraki	
		Kentriki Makedonia	
URBACT III		URBACT III (2014-2020) is one of the European Territorial Cooperation	http://www.urbact.eu/#
(2014-2020)		Programmes aiming the exchange of experiences and knowledge between	
		local authorities (cities) across Europe in the field of sustainable integrated	
		urban development (no pilot project). In the framework of a specific urban	
		network(s), partners are invited to collaboratively develop pragmatic solutions	
		to major urban problems and challenges, integrating economic, social and	
		environmental considerations in a holistic manner. URBACT is primarily a	
		capacity building programme addressing the following needs: Capacity for	
		policy delivery, Policy design, Policy implementation and Building and sharing	
		knowledge.	
		The Programme covers the territory of all 28 European Union's Member States	
		as well as two Partner States: Norway and Switzerland.	



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Black Sea Basin 2014-2020		"Black Sea Basin" 2014-2020 is a joint operational programme for cross-border cooperation funded by the European Neighbourhood Instrument (ENI).	http://blacksea-cbc.net/black-sea-basin-2014-2020/
		The overall objective of the programme is to improve the welfare of the people in the Black Sea basin regions through sustainable growth and joint environmental protection.	
		The territorial scope of the Programme covers ten countries - Bulgaria, Greece, Romania, Turkey, Armenia, Azerbaijan, Georgia, Moldova, Russian federation and Ukraine - with their entire territories or regions at NUTS II level or equivalent.	